

(Sponsored and Managed by Tolani Education Society, Mumbai - 400 021) (Recognised Linguistic (Sindhi) Minority Institution, Affiliated to University of Mumbai)

Re-Accredited (3rd Cycle) by N.A.A.C. with 'A' Grade (CGPA 3.03)

150-151, SHER-E-PUNJAB SOCIETY, GURU GOBIND SINGH ROAD, ANDHERI (EAST), MUMBAI-400 093.

Tel. : (022) 6153 5455

Fax : (022) 6153 5456 E-mail : tcc@tolani.edu

Website: tcc.tolani.edu

College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Capacity Building and Skill Enhancement Initiatives 2022-2023 Course Offered: Short-Term Course in Research Methodology

1. Introduction:

This course aims to introduce students to the important aspects of research. The intent of the course is to make students aware of the details associated with formal research and to help students overcome common misconceptions that may be present in their minds. By going through this course, students are likely to be able to take up research activities in a more systematic and formal manner right from the beginning.

2. Objectives:

The main objectives are to:

- To give exposure to the fundamentals of research with specific reference to applied research in social sciences
- To encourage research-based learning
- To create interest in research

3. Target Audience:

Students of undergraduate programs who have not had any exposure to research methodology as a course in itself or part of the curriculum.

4. The Practice:

- i. The course is for a duration 10 days and the sessions are conducted for a duration of 3 hours a day.
- ii. There are 10 modules. Study material is provided for reference. The details of the modules are as follows:



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Sr. No	Topic	No of Hours
1.	Meaning, characteristics	03
	Stages in a typical research process	
	Types of research approaches	
2.	Types of research approaches	03
3.	Types of data, sources and data collection methods -	03
	Primary Data and Secondary Data	
4.	Types of data, sources and data collection methods –	03
	Sources of various types of data and commonly used	
	data collection methods	
5.	Stages in processing of data	03
6.	Stages in processing of data	03
	Analysis of data	
7.	Analysis of data	03
	Research Report Writing	
8.	Research Report Writing	03
9.	Ethics in Research and Introduction to IPR	03
10.	Research from a functional perspective in commerce	03
	and industry	
	Total	30

Evaluation Pattern:

The performance of the learners will be evaluated in two components. One component will be the Internal Assessment component carrying 50% marks and the second component will be the Semester End Examination carrying 50% marks. The allocation of marks for the Internal Assessment and Semester End Examination are as follows:

A) Internal Assessment: 50 marks

Project: 25 marks for Assignment-1 and 25 marks for Assignment -II

B) Semester End Examination: 50 marks

5. Outcomes:

On successful completion of the course students will be able to:

1. Search for, select and critically analyse research articles and papers.

2. Prepare a literature review.





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- 3. Formulate and evaluate research questions.
- 4. Develop a research proposal or industry project plan.
- 5. Gain experience with instrument development and data collection methods.

6. <u>Co-ordinators from:</u>

Details of the Coordinator:

Dr. Hema Mehta

(Associate Professor- Tolani College of Commerce)

Details of the Trainer:

Dr. Hema Mehta

(Associate Professor- Tolani College of Commerce)

And

Dr. Rasmita Mohanty

(Librarian -Tolani College of Commerce)

7. Details of the Batch:

Academic	Batches during Batch		Dates	Number of Students		
Year	the year	Numbers	Dates	Enrolled	Completed	
2022-2023	01	01	23/03/2023 to 05/04/2023	115	87	





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List of Bachelor of Commerce (B. Com.-Second Year) Learners enrolled for Short Term Course in Research Methodology for A.Y. 2022 – 2023

Sr. No	Name of the Student	Roll No	Enrolled	Completed
1	Agavane Shubham Deepak Pooja	2	Yes	No
2	Ambekar Pranav Pradip Priyanka	4	Yes	Yes
3	Ansari Nafisa Mohd Hussain Shabnam	8	Yes	Yes
4	/Ansari Saima Farukh Shabana	9	Yes	Yes
5	/Bhosale Aditi Deepak Amita	21	Yes	Yes
6	Charan Suraj Tejkaran Sonia	29	Yes	Yes
7	/Chaurasiya Anuradha Vinod Kumar Sangeeta	35	Yes	No
8	Chavan Sarvesh Sunil Siddhi	40	Yes	Yes
9	/Choudhary Nikita Moolaram Kamala	46	Yes	Yes
10	/D'almeida Ashel Alwyn Hezil	48	Yes	No
11	Dubey Vishal Kamlesh Anita	57	Yes	Yes
12	/Gupta Nikita Pradip Mamtadevi	80	Yes	Yes
13	/Gupta Priti Babulnath Anita	81	Yes	No
14	/Gupta Sneha Manoj Anita	86	Yes	Yes
15	/Gurav Shruti Sunil Sugandha	89	Yes	No
16	/Harchekar Sanika Sandip Sanjana	90	Yes	No
17	/Hatankar Aparna Ajay Anjali	92	Yes	Yes
18	/Hussain Madiha Khalid Shafiqua	95	Yes	Yes
19	/Jogia Nandini Kirit Neeta	110	Yes	Yes
20	/Kachhara Manali Mahaveer Lad Devi	111	Yes	Yes
21	Kadam Pratik Mahendra Dikshita	113	Yes	Yes
22	/Kamat Neha Dinesh Pinki	119	Yes	Yes
23	/Fernando Auxillia Kishorkumar Santhana Mariyal	137	Yes	Yes
24	/Shinde Gauri Yogesh Shaila	145	Yes	No
25	/Kandari Priyanka Vinod Vijaya	153	Yes	Yes
26	/Kashyap Sristi Santosh Kumar Sangeeta	154	Yes	Yes
27	Kawale Chirag Sadanand Siddhi	155	Yes	No
28	/Khan Liza Nehal Ahmed Niisha	162	Yes	No
29	Khan Muzzammel Maqsood Sakina	20 163	Yes	No

MUMBAI

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Knowledge is Supreme

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	/Khan Shama Khatun Ishtiyaque Ahmed Razia			
30	Khatun	164	Yes	Yes
31	Kshatriya Aayush Chetan Vijaya	172	Yes	Yes
32	Kunkerkar Vighnesh Amol Seema	174	Yes	No
33	Lohar Devishankar Roshanlal Deudevi	177	Yes	Yes
2.4	/Madan Tanisha Kaur Jaswinder Singh Chanpreet			
34	Kaur	180	Yes	No
35	Makwana Tejas Jagdish Chetna	185	Yes	Yes
36	/Martha Tulasi Shrinibash Reema	189	Yes	Yes
37	/Mishra Supriya Ajay Archana	201	Yes	Yes
38	/Nadar Saranya Murugan Balarathi	211	Yes	Yes
39	/Naik Sanika Mahesh Manisha	214	Yes	Yes
40	/Nalawade Gayatri Vikas Asha	215	Yes	Yes
41	Parab Ritesh Vijay Shubhada	232	Yes	No
42	/Parmar Pragya Jitesh Geeta	235	Yes	Yes
43	/Parmar Preksha Jitesh Geeta	236	Yes	Yes
44	/Pasha Shaima Rafiqahmed Kahkashan	237	Yes	Yes
45	Patel Rehan Mohd. Sadiq Raziya	242	Yes	No
46	/Patel Veena Damji Devi	244	Yes	Yes
47	Pathak Satyam Anil Ranjana	245	Yes	No
48	/Patil Falguni Yuvaraj Sunanda	246	Yes	Yes
49	/Poojari Kiran Jagdish Suneetha	255	Yes	Yes
50	/Pradhan Kritima Bijava Kumar Geetanjali	257	Yes	Yes
51	/Prajapati Priyanka Beerbahadur Savita	258	Yes	Yes
52	Prajapati Saksham Hariom Suneeta	259	Yes	No
53	/Prajapati Vaishali Parasnath Saritadevi	260	Yes	Yes
54	/Purabiya Priyanka Manoj Nayana	263	Yes	Yes
55	Rai Ritesh Rajneesh Rekha	265	Yes	No
56	/Rana Riya Brijmohan Sunita	269	Yes	Yes
57	/Singh Rishita Vinod Sunita	277	Yes	Yes
58	/Vishwakarma Nisha Ramachhaiver Anita	285	Yes	Yes
59	/Nagvekar Kavita Vijay Sampada	292	Yes	Yes
60	Agrawal Lekh Vinod Manisha	294	Yes	Yes



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61	Rao Nitishkumar Chhabilal Dropadidevi	302	Yes	Yes
62	/Rathor Kavita Ramsingh Geeta	304	Yes	Yes
63	/Rawat Anjali Kuldeep Reshma	308	Yes	Yes
64	/Repal Sakshi Shirish Maya	313	Yes	No
65	Salap Nikhil Atmaram Arti	317	Yes	Yes
66	/Salunke Siddhi Ganpat Priyanka	318	Yes	Yes
67	/Salvi Ruchi Ashok Vandana	321	Yes	Yes
68	/Saroj Sonam Kumari Ramchandra Prema Devi	324	Yes	Yes
69	Sawant Gaurav Shivaji Smita	326	Yes	No
70	/Sawant Isha Manoj Mansi	327	Yes	Yes
71	/Sawant Sanika Ajit Ayusha	330	Yes	Yes
72	Sawant Sankalp Subhash Saili	331	Yes	Yes
73	/Sawant Shruti Anant Sayli	332	Yes	Yes
74	Sayyed Faraz Masroor Hussain Halimabee	337	Yes	Yes
75	Shaikh Arbaz Makdoom Sabiha	349	Yes	Yes
. 76	Shaikh Farhan Farid Sabeena	351	Yes	Yes
77	/Shetty Swetha Surendra Mamatha	367	Yes	Yes
78	/Shukla Khushi Rajiv Kanchan	368	Yes	Yes
79	/Singh Jyoti Ramavtar Mayadevi	372	Yes	Yes
80	Singh Ketan Rajesh Vinita	373	Yes	No
81	/Singh Pooja Ramlalit Saroj	375	Yes	Yes
82	/Singh Sapana Rakesh Reeta	376	Yes	Yes
83	/Sutar Manasi Suhas Amita	382	Yes	Yes
84	/Tanwar Aditi Maan Singh Jyoti	385	Yes	Yes
85	/Uchil Nimisha Hemanth Shashikala	397	Yes	Yes
86	Utekar Shreyas Ajay Anjali Ajay	398	Yes	Yes
87	/Vaz Christina Christopher Enid	399	Yes	Yes
88	/Vishwakarma Anchal Vinod Babita	405	Yes	Yes
. 89	/Vishwakarma Sneha Ashok Kumar Shashikala	415	Yes	Yes
90	/Koura Nimratt Kaur Upinder Kaur	429	Yes	Yes
91	Rajbhar Roshan Radheshyam Sheela Devi	438	Yes	Yes
. 92	/Gorule Tejasvi Jagannath Jyotsna	444	Yes	No
93	/Gupta Shweta Umashankar Leelavati	447	Yes	Yes



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94	/Hawaigarh Deepika Manohar Bimala	448	Yes	Yes
95	Kurmi Dilip Kumar Kanaiyalal Radha	450	Yes	Yes
96	/Rajvanshi Mamta Shakun Bacchodevi	454	Yes	Yes
97	/Jaiswal Meghna Rakesh Geeta	455	Yes	Yes
98	/Yadav Neelam Rajeevkumar Chandravati	462	Yes	Yes
99	Yadav Omsumit Ramchandra Gayatri	466	Yes	Yes
100	/Yadav Poonam Ramnarayan Gyani Devi	467	Yes	Yes
101	/Yadav Preeti Hariram Indravati	468	Yes	Yes
102	/Yadav Priya Vijayraj Sarita	470	Yes	No
103	/Pradhan Dipty Shankar Pratima	498	Yes	Yes
104	/Singh Priyanka Raju Raju	505	Yes	No
105	Babar Pranav Kalyan Manisha	518	Yes	Yes
106	/Mulla Nadira Ayaj Saira	527	Yes	No
107	/Singh Sejal Anilkumar Sarita	528	Yes	No
108	Yadav Rohit Dinesh Sudevi	537	Yes	Yes
109	/Pandey Dikshita Vijaykumar Savita	538	Yes	No
110	/Khan Kainaat Manzoor Taherunnisa	542	Yes	Yes
111	/Talankar Tanvi Sabaji Asawari	543	Yes	Yes
112	/Khurana Harleen Kaur Tarlochan Kaur	571	Yes	No
113	/Gavande Mitali Mahadev Manisha	577	Yes	No
114	/Das Payal Dhanesh Berna	590	Yes	Yes
115	/Golsanghi Rashmi Manohar Parwati	594	Yes	Yes

Verified & Found Correct

mal Committee For Data Verification & Validation To lege Of Commission (Autonomous) Mumbai 93

Teacher In-charge

Dr. Hema Mehta

Checked by

Dr. Ansari Mehrunnisa Co. I.Q.A.C. Co-ordinator Dr. Vijaya Krishna Principal



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College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Short Term Value-Added Certificate Course

Mutual Fund Distributors' Regulatory Certification Course (Online)
in collaboration with FinX

(AV Financial Experts Network Private Limited)
2022–2023

1. Introduction:

FinX (AV Financial Experts Network Private Limited) is a collaborative network involved in skilling and capacity-building for the BFSI (Banking, Financial Services and Insurance) Sector, focusing on competency building for the investments and financial services sector.

NISM-Series-V-A: Mutual Fund Distributors' Certification is one of the regulatory certifications mandated by **Securities and Exchange Board of India (SEBI)** for specific job roles in the financial services. The certification seeks to create a common minimum knowledge benchmark for all persons involved in selling and distributing mutual funds.

- 2. <u>Objectives:</u> Know the basics of mutual funds, their role and structure, different kinds of mutual fund schemes. Get acquainted with financial planning as an approach to investing in mutual funds
 - ✓ Provide practical relevance of financial concepts in real life job roles.
 - ✓ Give training in mandatory NISM regulatory certification.

3. Target Audience:

All the programmes from the Degree College (undergraduate and post graduates).





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4. The Practice:

i. Team:

The team for "Mutual Fund Distributors' Regulatory Certification" consists of:

- ✓ 1 Trainer
- ✓ Guest Speakers
- ii. It is a **hybrid course** of a total duration of **40 Hours**.
- iii. The details of the study module are as follows:
- ➤ Chapter 1: Investment Landscape
- ➤ Chapter 2: Concept & Role of a Mutual Fund
- Chapter 3: Legal Structure of Mutual Funds in India
- Chapter 4: Legal & Regulatory Framework
- ➤ Chapter 5: Scheme related information
- ➤ Chapter 6: Fund distribution & Channel Management Practices
- Chapter 7: Net Asset Value, Total Expense Ratio & pricing of units
- ➤ Chapter 8: Taxation
- ➤ Chapter 9: Investor Services
- ➤ Chapter 10: Risk, Return & Performance of Funds
- ➤ Chapter 11: Mutual Fund Scheme Performance
- ➤ Chapter 12: Mutual Fund Scheme selection

5. Outcomes:

- ✓ Know the basics of mutual funds, their role and structure.
- \checkmark Understand how mutual funds are distributed in the market and how schemes are evaluated.
- ✓ Understand how suitable products and services can be recommended to prospectives investors in the market.



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✓ Get oriented to the accounting, valuation, and taxation aspects underlying mutual funds and their

6. Co-ordinators from:

distribution.

FinX:

Ms. Nisha Shah

Tolani College of Commerce:

Since the Academic Year 2021-2022

Dr. Sadhana Venkatesh

Name of Trainer:

Ms. Shweta Camma

7. Details of Batch:

Academic	Batch	Datas	Number of Learners		
Year	Number	Dates	Enrolled	Completed	Certified
2022-2023	01	13-02-2023	39	21	21

Verified & Found Correct

Tellud College Of Commerce (Autonomous) Mumbai-93

Teacher In-charge Dr. Sadhana Venkatesh

Checked by Of Dr. Ansari Mehrunnisa I.Q.A.C. Co-ordinator

Dr. Vijaya Krishna **Principal**





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College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Short Term Value-Added Certificate Course in Banking and Insurance (Online) in collaboration with Ursa Minor Consulting Private Ltd. 2022-2023

1. Introduction:

In the year 2019-20, the College started with a new collaborative effort for up skilling the students for job- readiness with formal education. This app-based training course is a start-up initiative registered under 'Start- up India Mission', under the aegis of the Government of India. BFSI (Banking, Financial Services and Insurance) Sector is not only the growth engine of a nation but also a provider of the maximum number of direct and indirect jobs. The curriculum offers 'Basic and Comprehensive App-based Courses' which are aimed at providing the learners the required knowledge and skill-set in order to be future-ready.

Objectives:





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- To learn banking from experts who are senior and experienced bankers from the Multinational Corporations (MNCs) and the Private Sector Banks (PSBs).
- To enhance the learning experience and contribute towards the all-round development of the learners to make them employable.
- To upskill and train the youth of the nation, especially those from the hinterland, in the banking and financial services domain (BFSI Sector) through online mode.

2. Target Audience:

All the programmes from the Degree College (undergraduate and post graduates).

3. The Practice:

i. Team:

The team consists of the following members:

• Coordinators from:

Ursa Minor 1 Tolani College of Commerce 1

Trainers: 6

It is a self-paced learning course of a total duration of 35 Hours and the ii. learners can complete the course as per their convenience. (As per the Basic Level and Comprehensive Level).



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iii. The details of the Course are as follows:

Basic Course:

- Guided Tour of a Bank Branch
- Basics Of Banking
- Banker's Code of Ethics
- Basics of Insurance
- Basics of MS- Office

Comprehensive Course:

- Guided Tour of a Bank Branch
- Basics Of Banking
- Banker's Code of Ethics
- Basics of Insurance
- Basics of MS- Office
- Universal Sales Process
- Advanced Banking
- Financial Statement Analysis
- Basics of Soft Skill
- Reading and Analysing a Bank's Balance Sheet
- Priority Sector Loans
- Working Capital Analysis
- Export Finance, KYC & Anti Money Laundering
- Management of A Loan Account

4. Outcomes:

In the duration of the 35 hours app-based as well as Live Online course, the learners are prepared for clearing written examinations, interview and once in job, to remain a step ahead of others by being more productive. The learners get equipped for their dream job in the BFSI sector.



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5. Co-ordinators from:

Ursa Minor:

Since the Academic Year 2019-2020

Ms. Yogita Pujary

Tolani College of Commerce:

Since the Academic Year 2019-2020

Ms. Reshma Rajput

(Assistant Professor)

Details of Batch Trainer:

Since the Academic Year 2019-2020

Mr. Divesh Mishra

Ms. Preeti Ravi

Ms. Shipra Shrivastava

Mr. Kalpit Khemka

Ms. Rupali

Ms. Kinjal Parmar

6. Details of Batches:

Academic	Patah		N	umber of Lear	ners
Year	ic Batch Number	Dates	Enrolled	Completed	Certified
2022-2023	01	04-9-2022	240	197	197





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Verified & Found Correct

For Internal Committee Fig. Technil Indiffersion & Validation Totani College Of Commune, "McConcounted Mumbai-93

Teacher In-charge
Ms. Reshma Rajput

Dr. Ansari Mehrunnisa

I.Q.A.C. Co-ordinator

Dr. Vijaya Krishna Principal





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College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Capacity Building and Skill Enhancement Initiatives 2022-2023 Course Offered: Management of Creativity (Online)

1. Introduction:

This course introduces the learners to the various theoretical concepts related to the human creative process, developing creative ideas, and converting ideas into innovative solutions or products. Topics emphasize the importance of creating a sustainable process to continually innovate in the areas of product, process and service innovation. Learners will be introduced to various common tools and methods to promote creativity in others, contribute to a creative team, manage development frameworks alongside creativity, and establish a culture of creativity within an organization. This course prepares learners to contribute to their organizational needs for the continuous and successful development of new products and services.

2. Objectives:

The main objectives are to:

- Create a business-oriented approach to creativity.
- Expose learners' creative potential and help them to develop creative thinking skills.
- Relate creativity with business survival, growth and sustainability, for both commercial and social enterprises.

3. Target Audience:

First Year Postgraduate Learners (M.Com. Part I)

4. The Practice:

- i. The course is for a duration 10 days and the sessions are conducted for a duration of 3 hours a day.
- ii. There are 4 modules. Study material is provided for reference. The details of the modules are as follows:
- 1) Introduction to Creativity
- 2) Components of Creativity
- 3) Creativity Techniques
- 4) Managing Creativity





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150-151, SHER-E-PUNJAB SOCIETY, GURU GOBIND SINGH ROAD, ANDHERI (EAST), MUMBAI-400 093.

Tel. : (022) 6153 5455 Fax : (022) 6153 5456 E-mail : tcc@tolani.edu

Website: tcc.tolani.edu

Unit/ Module No.	Modules/Units	No. of Hours
I	Introduction to Creativity:	6
	Concept of Creativity	
	 Importance of Creativity in Idea Generation 	
	Creativity Process	
	Enablers & Barriers to Creativity	
II	Components of Creativity:	8
	Creative Personality	
	Three Components of Creativity	
	(Expertise, Creative Thinking Skills & Motivation)	
	Characteristics of Creative Group	
III	Creativity Techniques:	8
	Brain Storming	
	Lateral Thinking	
	Six Thinking Hats	
8	Storyboard	
IV	Managing Creativity:	8
	Entrepreneurial Creativity	
	Time Pressure & Creativity	
	Steps to Increase your own Creativity	
	Creative Problem Solving	
	Total	30

Evaluation Pattern:

The performance of the learners will be evaluated in two components. One component will be the Internal Assessment component carrying 50% marks and the second component will be the Semester End Examination carrying 50% marks. The allocation of marks for the Internal Assessment and Semester End Examination are as follows:

A) Internal Assessment: 50 marks

Project: 40 marks for Project Report and 10 marks for Presentation

B) Semester End Examination: 50 marks





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5. Outcomes:

After completion of the course, learners are expected to:

> Summarize the key characteristics of creativity in a variety of business contexts.

Categorize and evaluate the potential drivers and barriers to creativity.

Apply different approaches, tools and techniques related to creativity.

Evaluate the role of knowledge and technology management in developing new products/services and processes.

6. Co-ordinators from:

Details of the Coordinator:

Dr. Sadhana Venkatesh,

(Associate Professor- Tolani College of Commerce)

Details of the Trainer:

Ms. Swati Anawatti

(Visiting Faculty – Tolani College of Commerce)

7. Details of the Batch:

Academic	Batches Batch	Dates	Number of Students		
Year	Year the year Numbers		Dates	Enrolled	Completed
2022-2023	01	01	24/04/2023 to 08/05/2023	41	30





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List of Master of Commerce (M. Com.) Learners enrolled for Management of Creativity for A.Y. 2022 – 2023

Serial No.	Name	Roll No	Enrolled	Completed
1	/Bhaver Natasha Francis Neeta	1	Yes	Yes
2	/Chaurasiya Kajal Ramsamujh Pramila	5	Yes	Yes
3	/Choudhary Moni Shobhakant Lila Devi	6	Yes	Yes
4	/Dsouza Risa Joana Ignatius Sandra	7	Yes	Yes
5	/Giri Mamta Dhruvnarayan Durgawati Giri	10	Yes	No
6	/Gupta Priti Shravankumar Manju	14	Yes	Yes
7	/Jadhav Shweta Suryakant Suchita	17	Yes	No
8	Jain Arun Bhagwatilal Vanita	18	Yes	Yes
9	/Kasbale Tanvi Bhalchandra Rashmi	21	Yes	Yes
10	Khambe Sushant Santosh Sampada	22	Yes	Yes
11	/Mishra Urmila Pravin Ragini	26	Yes	Yes
12	Mishra Yash Ravi Shankar Madhuri	27	Yes	Yes
13	More Sameer Chandrakant Harshada	30	Yes	No
14	/Moriya Shewanti Sohanlal Sheela	31	Yes	No
15	/Pandey Riya Santlal Mamta	33	Yes	Yes
16	Pandey Satyam Ashish Sushma	34	Yes	Yes
17	Pandey Yugantar Manojkumar Geeta Devi	35	Yes	No
18	/Prajapati Madhu Ramsuchit Sanju	40	Yes	Yes
19	Prajapati Vivek Veerbahadur Savita	41	Yes	Yes
20	/Satam Sanika Shrikant Shraddha	44	Yes	No
21	/Shaikh Muskan Yunus Shabnam	45	Yes	Yes
22	/Sharma Ashu Balkumar Indravati	46	Yes	Yes
23	/Sheikh Ayesha Abdul Azim Mumtaz	47	Yes	Yes
24	/Shenai Priyanka Guruprasad Smita	49	Yes	Yes
25	/Shetty Sakshi Vishwanath Yashoda	50	Yes	Yes
26	/Singh Snehil Anirudh Mahima	52	Yes	No
27	/Sinha Rupali Dharambeer Neetoo	53	Yes	Yes
28	/Thakur Ayushi Jagdish Leela	55	Yes	No
29	/Yadav Deepu Tilakdhari Lalita	57	Yes	Yes
30	Yadav Kuldeep Dineshwar Mamtadevi	58	Yes	Yes



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31	/Gaud Mansi Satyaprakash Manju	73	Yes	Yes
32	/Kalyan Jasleen Kaur Jagdish Singh Kuldeep		Yes	Yes
	Kaur	76		
33	/Nautiyal Rachana Rajendra Rajni	78	Yes	Yes
34	/Nayak Jagruti Rajendra Bharti	79	Yes	No
35	Patel Jignesh Kiran Sujata	81	Yes	Yes
36	Shetty Niyam Dayanand Kanti	85	Yes	Yes
37	/Shinde Ashwini Rajaram Ranjana	86	Yes	Yes
38	/Yadav Neetu Hiralal Pramila	93	Yes	Yes
39	Chauhan Akash Ramashankar Geeta	95	Yes	Yes
40	Naik Amey Mahadev Mansi	96	Yes	No
41	/Bhavsar Siddhi Shamendu Sandhya	98	Yes	No

Verified & Found Correct

Verification & Validation

Teacher In-charge

Dr. Sadhana Venkatesh

Dr. Ansari Mehrunnisa I.Q.A.C. Co-ordinator

Checked by

ijava Krishna Principal





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College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Short Term Value-Added Certificate Course in Communication entitled – "Maximize Your Message (Offline) in collaboration with Johnson Odakkal Initiatives 2022-2023

1. Introduction:

Johnson Odakkal Initiatives offers a range of services designed to help individuals achieve their personal and professional goals. The short term course "Maximise Your Message" service is ideal for entrepreneurs, professionals, and anyone who wants to improve their communication skills. The workshops are designed to help individuals identify and break old habits, and develop new, positive habits that will help them achieve their goals. The experienced facilitators provide guidance and support throughout the process, helping clients to stay on track and achieve lasting change.

Objectives:

- To develop effective communication skills so as learners will be able to identify and use communication strategies to effectively convey their message in various contexts.
- To Adapt communication style to different audiences as learners will be able to tailor their communication style to different audiences and contexts, including written, oral, and visual communication.
- •To develop professional communication skills as learners will be able to apply effective communication strategies in professional contexts, such as job interviews, networking events, and workplace communication.



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2. Target Audience:

All the programmes from the Degree College (undergraduate and post graduates).

3. The Practice:

i. Team:

The team consists of the following members:

 Coordinators from: Johnson Odakkal Initiatives

es

Tolani College of Commerce

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ii. It is a **offline course** of a total duration of **30 Hours**.

The details of the Course are as follows:

Speaking Impressions

Trainers:

- Gaining Influence & Finding Common Ground
- Understanding the Otherness quotient of any communication
- Communication is beyond words and inspirational
- Communication Maximization





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4. Outcomes:

- The learners effectively communicate their ideas and messages in a variety of contexts, including written, oral, and visual communication.
- ➤ The learners develop the ability to adapt their communication style to different audiences and contexts, in order to effectively convey their message and build relationships.

5. Co-ordinators from:

Johnson Odakkal Initiatives:

Mr. Johnson Odakkal

Tolani College of Commerce:

Dr. Sadhana Venkatesh

Details of Batch Trainer:

For the Academic Year 2022-23

Mr. Johnson Odakkal

6. Details of Batches:

Academic	Batch		Number of Learners				
Year	Number	Dates	Enrolled	Completed	Certified		
2022-2023	01	16-11-2022	38	. 38	38		





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List of Learners for Communication entitled – "Maximize Your Message for the Academic Year 2022 - 2023

Sr. No.	Name	Programme	Enrolled	Completed	Certified
1.	Laxmi Koli	MCOM	Yes	Yes	Yes
2.	Sayma Khan	MCOM	Yes	Yes	Yes
3.	Shravani Pandit	MCOM	Yes	Yes	Yes
4.	Pranali Naik	MCOM	Yes	Yes	Yes
5.	Yasmin Khan	MCOM	Yes	Yes	Yes
6.	Gauri Yadav	MCOM	Yes	Yes	Yes
7.	Pratiksha Yadav	MCOM	Yes	Yes	Yes
8.	Lekha Mungekar	MCOM	Yes	Yes	Yes
9.	Karishma Yadav	MCOM	Yes	Yes	Yes
10.	Neetu Choudhary	MCOM	Yes	Yes	Yes
11.	Aruna Chettiar	MCOM	Yes	Yes	Yes
12.	Niraj Tiwari	MCOM	Yes	Yes	Yes
13.	Manish Vittal Amin	MCOM	Yes	Yes	Yes
14.	Harshal Kokbankar	MCOM	Yes	Yes	Yes
15.	Ritam Yadav	MCOM	Yes	Yes	Yes
16.	Chandani Gray	MCOM	Yes	Yes	Yes



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17.	Akansha Dalvi	MCOM	MCOM Yes		Yes
18.	Jyothi Patil	MCOM	Yes	Yes	Yes
19.	Madhushree Patil	MCOM	Yes	Yes	Yes
20.	Shalu Dubey	MCOM	Yes	Yes	Yes
21.	Kunal Prasad	MCOM	Yes	Yes	Yes
22.	Simran Barboza	MCOM	Yes	Yes	Yes
23.	Mohd Aqeel Shaikh	MCOM	Yes	Yes	Yes
24.	Ravina Patel	MCOM	Yes	Yes	Yes
25.	Krupa Prajapati	MCOM	Yes	Yes	Yes
26.	Divya Malekar	BBI	Yes	Yes	Yes
27.	Sneha Shirke	BBI	Yes	Yes	Yes
28.	Shreya Yadav	BBI	Yes	Yes	Yes
29.	Sneha Jha	BBI	Yes	Yes	Yes
30.	Hritik Sharma	BBI	Yes	Yes	Yes
31.	Chandni Prajapati	BBI	Yes	Yes	Yes
32.	Karina Salvi	BBI	Yes	Yes	Yes
33.	Anshika Yadav	BBI	Yes	Yes	Yes
34.	Shreyas Mahajan	BCOM	Yes	Yes	Yes
35.	Simran Pant	BFM	Yes	Yes	Yes
36.	Muskan Khatib	BFM	Yes	Yes	Yes
37.	Prabha Shelatkar	BBI	Yes	Yes	Yes
38	Anwesh Sahu	BBI COM	Yes	Yes	Yes

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Certificates of learners who have successfully completed the course

Verified & Found Correct

Teacher In-charge Dr. Sadhana Venkatesh

For fathernal Committee For Data Verification & Validation To a College Of Commerce (Autonomous) Mumbai-93

Checked by
Or. Ansari Mehrunnisa
I.Q.A.C. Co-ordinator

Dr. Vijaya Krishna Principal





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College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Short-Term Value-Added Certificate Course Advanced Programme in Web Designing (Hybrid) in collaboration with Anudip Foundation 2022 – 2023

1. Introduction:

Anudip Foundation for Social Welfare, set up in 2007, is a Section 8 non-profit company as per Companies Act, 2013.

Over the past 12 years Anudip Foundation has worked with international and national agencies, government units, corporations and community-based organizations to offer sustainable livelihood programmes for disadvantaged groups residing in the rural and semi-urban West Bengal, Odisha, Jharkhand, Andhra Pradesh, Telangana, Tamil Nadu, Rajasthan, Maharashtra, North East and Delhi.

In Advanced Programme in Web Designing, the learners are trained in the process of planning, conceptualizing, and implementing the plan for designing a website in a way that is functional and offers a good user experience.

2. Objectives:

- To apply basic design principles to present ideas, information, products, and services on websites.
- To develop the ability to logically plan and develop web pages.

3. Target Audience:

The course is offered to: Second Year B.Sc.(IT) learners



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4. The Practice:

i. Team:

The team consists of the following members:

• Coordinators from:

Anudip Foundation Tolani College of Commerce

1 1

Trainer

1

- ii. The total duration of the course is 4 months.
- iii. Details of the 'Advanced Programme in Web Designing Course' are as follows:
 - ➤ Chapter 1: HTML5
 - ➤ Chapter 2: CSS
 - ➤ Chapter 3: Java Script
 - Chapter 4: JOUERY
 - ➤ Chapter 5: BOOTSTRAP4
 - Chapter 6: Photoshop Digitized
 - ➤ Chapter 7: Digital Literacy

5. Outcome:

In the duration of the 4 months course, the learners are prepared to create forms and check for data accuracy. Learners will be able to use the HTML programming language.

6. Coordinators from

Anudip Foundation:

Tolani College of Commerce:

Trainer of Advanced Programme in Web Designing:

Ms. Nibedita Pandit

Ms. Bandita Singh

Ms. Karishma Tiwari



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7. Details of Batches:

Advanced Programme in Web Designing

Academic	No. of	¥	N	Number of Learners	5
Year	Batches	Dates	Enrolled	Completed Certifi	Certified
2022-2023	1	17/10/2022 to 02/02/2023	36	36	36

Duration of the Course: 17th October, 2022 to 02nd February, 2023

List of Second Year B.Sc.(IT) Learners for Advanced Programming in Web Designing for the Academic Year 2022 - 2023

Sr. No.	Name	Roll No.	Enrolled	Completed	Certified
1.	Leon Gladston Mendonca	21	Yes	Yes	Yes
2.	Amaan Akhlak Qureshi	36	Yes	Yes	Yes
3.	Riyakumari Chandrashekar Singh	53	Yes	Yes	Yes
4.	Praisy Prasad Kollabhatula	18	Yes	Yes	Yes
5.	Yuvraj Rajesh Yadav	69	Yes	Yes	Yes
6.	Rahul Uttam Yadav	67	Yes	Yes	Yes
7.	Sumit Vijayprasad Kumar	19	Yes	Yes	Yes
8.	Rohan Chandrakant Kangane	13	Yes	Yes	Yes
9.	Pushpa Mahesh Prajapati	34	Yes	Yes	Yes

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			200.00		
10.	Jagrati Mahipal Koknad	18	Yes	Yes	Yes
11.	Prachi Tukaram Magdum	20	Yes	Yes	Yes
12.	Bhavana Hansaram Choudhary	09	Yes	Yes	Yes
13.	Akanksha Jitendra Bahadur Yadav	62	Yes	Yes	Yes
14.	Sneha Lakhamar Kirtiwan	16	Yes	Yes	Yes
15.	Sudastana Jayadev Pata	29	Yes	Yes	Yes
16	Shazahan Begum Kalim Shaikh	42	Yes	Yes	Yes
17.	Mohd Khalid Shafiq Khan	15	Yes	Yes	Yes
18.	Ayjaz Ahmad Mukhtar Ahmad Khan	14	Yes	Yes	Yes
19.	Mayuri Mahesh More	22	Yes	Yes	Yes
20.	Shubham Santosh Dubey	09	Yes	Yes	Yes
21.	Mohammed Tauqir Mohammed Rafiq Shaikh	43	Yes	Yes	Yes
22.	Sudiksha Santosh Gupta	10	Yes	Yes	Yes
23.	Aditya Shamsundar Parab	26	Yes	Yes	Yes
24.	Rabiya Bushra Mohd Fazle Alam Shaikh	40	Yes	Yes	Yes
25.	Lucky Azad Ali	02	Yes	Yes	Yes
26.	Sohail Mushtaq Mohammed Shaikh	39	Yes	Yes	Yes
27.	Guruprasad Laxmiprasad Vishwakarma	59	Yes	Yes	Yes
28.	Shashank Rajesh Singh	54	Yes	Yes	Yes
29.	Sumeet Gyaneshwar Vishwakarma	60	Yes	Yes	Yes
30.	Sejal Mukesh Jain	11	Yes	Yes	Yes





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31.	Mohammed Asif Shahbuddin Ansari	03	Yes	Yes	Yes
32.	Anshika Arjun Yadav	63	Yes	Yes	Yes
33.	Khushi Jitendra Kumar Singh	52	Yes	Yes	Yes
34.	Divya Omprakash Singh	51	Yes	Yes	Yes
35.	Rubina Bablu Shaikh	41	Yes	Yes	Yes
36.	Anand Nagendra Prajapati	31	Yes	Yes	Yes



Certificate of a learner who has successfully completed the course



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Certificate of a learner who has successfully completed the course

olani College C

Prepared by

Ms. Shraddha Parab

Teacher In-charge

Ms. Bandita Singh

Checked by

Verified & Found Correct

Dr. Ansari Mehrunnisa I.Q.A.C. Co-ordinator Dr. Vijaya Krishna

Principal

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College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Short-Term Value-Added Certificate Course
Advanced Programme in Hardware and Networking (Hybrid)
in collaboration with Anudip Foundation
2022 – 2023

1. Introduction:

Anudip Foundation for Social Welfare, set up in 2007, is a Section 8 non-profit-company as per Companies Act, 2013.

Over the past 12 years Anudip Foundation has worked with international and national agencies, government units, corporations and community-based organizations to offer sustainable livelihood programmes for disadvantaged groups residing in the rural and semi-urban West Bengal, Odisha, Jharkhand, Andhra Pradesh, Telangana, Tamil Nadu, Rajasthan, Maharashtra, North East and Delhi.

The Advanced Programme in Hardware and Networking trains the learners to deal with the physical devices within a computer and the networks that connect them to share resources and exchange data with each other.

2. Objectives:

- To provide an in-depth and thorough knowledge of the computers and its components, along with the complex science of their functions, connectivity and networking.
- To identify the names and distinguishing features of different kinds of input and output devices.

3. Target Audience:

The course is offered to: Second Year B.Sc. (IT) learners



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150-151, SHER-E-PUNJAB SOCIETY, GURU GOBIND SINGH ROAD, ANDHERI (EAST), MUMBAI-400 093.

Tel. : (022) 6153 5455 Fax : (022) 6153 5456 E-mail : tcc@tolani.edu

Website: tcc.tolani.edu

4. The Practice:

i. Team:

The team consists of the following members:

• Coordinators from:

Anudip Foundation
Tolani College of Commerce

1

• Trainer

1

- ii. The total duration of the course is 3 months.
- iii. Details of the 'Advanced Programme in Hardware and Networking Course' are as follows:
 - ➤ Chapter 1: Hardware (Theory)
 - ➤ Chapter 2 : Hardware (Practical)
 - > Chapter 3 : Networking (Theory)
 - ➤ Chapter 4 : Networking (Practical)
 - ➤ Chapter 5 : Soft Skills

5. Outcome:

The learners will be able to know the Basics of Computer Assembling and Trouble-shooting. They will be able to design, implement, and evaluate a computing-based solution to meet a given set of computing requirements.

6. Coordinators from

Anudip Foundation:

Tolani College of Commerce:

Trainer of Advanced Programme in

Hardware and Networking:

Ms. Nibedita Pandit

Ms. Bandita Singh

Mr. Mangesh Mali

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7. Details of Batches:

Advanced Programme in Hardware and Networking

Academic	No. of		N	Number of Learners	S
Year	Batches	Dates	Enrolled	d Completed	Certified
2022-2023	1	19/10/2022 to 16/01/2023	14	14	14

Duration of the Course: 19th October, 2022 to 16th January, 2023

List of Second Year B.Sc. (IT) Learners Advanced Programme in Hardware and Networking for the Academic Year 2022 - 2023

		SOURCE AND ADMINISTRATION OF THE PARTY OF TH			
Sr. No.	Name	Roll No.	Enrolled	Completed	Certified
1.	Akash Rajeshkumar Singh	50	Yes	Yes	Yes
2.	Pravin Giridhari Pal	24	Yes	Yes	Yes
3.	Siddhesh Santosh Teli	56	Yes	Yes	Yes
4.	Chetan Arun Parab	27	Yes	Yes	Yes
5.	Prakash Ramswarup Prasad	69	Yes	Yes	Yes
6.	Abhi Kamlesh Singh	49	Yes	Yes	Yes

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7.	Aman Sunil Kumar Jaiswal	12	Yes	Yes	Yes
8.	Shree Krushna Sanket Arun Rai	37	Yes	Yes	Yes
9.	Omkar Durgaprasad Prajapati	33	Yes	Yes	Yes
10.	Abhishekh Satyanarayan Yadav	61	Yes	Yes	Yes
11.	Prathmesh Sharadchandra Nikam	23	Yes	Yes	Yes
12.	Amar Mangal Chaurasiya	06	Yes	Yes	Yes
13.	Vishal Jitendra Yadav	68	Yes	Yes	Yes
14.	Shivam Jagannath Pal	25	Yes	Yes	Yes





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Certificate of a learner who has successfully completed the course





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Certificate of a learner who has successfully completed the course

Jelani College Of Commun

Verified & Found Correct

Prepared by

Teacher In-charge

Checked by

Ms. Shraddha Parab

Ms. Bandita Singh

or. Ansari Mehrunnisa I.Q.A.C. Co-ordinator Dr. Vijaya Krishna

Principal

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Website: tcc.tolani.edu

College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Short Term Value-Added Certificate Course in Stock Trading Paathshala (Hybrid) in collaboration with FinX 2022-2023

1. Introduction:

FinX (AV Financial Experts Network Private Limited) is a collaborative network involved in skilling and capacity-building for the BFSI (Banking, Financial Services and Insurance) Sector, focusing on competency building for the investments and financial services sector.

- 2. Objectives: This course is a beginner's guide to stock market. The course is to equip the participant with necessary stock market theoretical and practical know-how so that they can apply the same and start their trading/investing journey. It introduces learner
 - •the process of how to analyze companies,
 - •determine the risk of a stock investment or trade,
 - •proper entry and exit time of the stock,
 - ounderstand why markets move the way they do.

3. Target Audience:

All the programmes from the Degree College (undergraduate and post graduates).





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Website: tcc.tolani.edu

4. The Practice:

i. Team:

The team consists of the following members:

• Coordinators from:

FinX
Tolani College of Commerce

1

• Trainers:

3

- ii. It is a hybrid course of a total duration of 30 Hours.
- iii. The details of the Course are as follows:
- •Mutual fund product classification, Equity funds, Debt Funds, Hybrid funds, Solution oriented funds and other products, Positioning and getting started with mutual funds
- •Financial transactions, Systematic transactions, Investment pre-requisites, non-financial transactions
- •Product matrix, Product comparisons, Risk/return proposition
- •How to read factsheets, portfolio aspects of equity & debt funds, Fund performance, Loads and expenses
- •Taxation of capital gains, Taxation of dividends, Choice of options, Set off, dividend stripping, NRI investments

5. Outcomes:

- •Demonstrate an understanding of the fundamental principles and mechanics of stock trading, including how trades are executed, the role of liquidity, and the impact of market trends.
- •Apply risk management strategies in stock trading, such as setting stop-loss orders, diversifying portfolios, and balancing risk and return.
- •Analyze stock market trends using fundamental analysis techniques to identify potential investment opportunities and make informed decisions.
- •Evaluate the psychological aspects of trading, including recognizing and managing emotions, biases, and the impact of market sentiment on decision-making.
- •Create trading strategies by combining technical and fundamental analysis tools to determine entry and exit points for trades.



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Website: tcc.tolani.edu

6. Co-ordinators from:

FinX (Stock Trading Paathshala):

Ms. Nisha Shah

Tolani College of Commerce:

Dr. Sadhana Venkatesh

Details of Batch Trainer:

For the Academic Year 2022-23

Mr. Sankha Mukherjee

Mr. Siddhartha Goenka

Mr. Vijay Kanchan

7. Details of Batches:

Academic	Batch	D 4	Number of Learners				
Year	Number	Dates	Enrolled	Completed	Certified		
2022-2023	01	26-08-2022	132	130	130		
2022-2023	02	23-10-2022	101	99	99		
2022-2023	03	10-11-2022	95	95	95		
2022-2023	04	13-11-2022	103	102	102		
2022-2023	05	31-01-2023	106	98	98		
	TOTAL		537	524	524		

Verified & Found Correct

Tolani College Of Common (Autonomous) Mumbai-93

Teacher In-charge Dr. Sadhana Venkatesh

Checked by OF COMMEDI. Ansari Mehrunnisa LO.A.C. Co-ordinator

Dr. Vijaya Krishna **Principal**



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College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Short Term Value-Added Certificate Course in Mutual Fund Paathshala (Hybrid) in collaboration with FinX 2022-2023

1. Introduction:

FinX (AV Financial Experts Network Private Limited) is a collaborative network involved in skilling and capacity-building for the BFSI (Banking, Financial Services and Insurance) Sector, focusing on competency building for the investments and financial services sector.

2. Objectives:

- This course focuses on the mutual fund product suite, and attempts to fill the gaps in concept and product understanding of mutual fund products.
- The course covers the basics behind Mutual Fund investing and will help the learner to understand what Mutual Funds are all about along with different options like debt funds, equity funds and hybrid funds.
- It demonstrates how the learner can apply this knowledge while selecting appropriate fund from the wide range of options available and also provides an illustration based practical understanding of tax implications of mutual funds.

3. Target Audience:

All the programmes from the Degree College (undergraduate and post graduates).





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4. The Practice:

i. Team:

The team consists of the following members:

• Coordinators from:

FinX 1
Tolani College of Commerce 1

• Trainers: 2

- ii. It is a hybrid course of a total duration of 30 Hours.
- iii. The details of the Course are as follows:
- •Mutual fund product classification, Equity funds, Debt Funds, Hybrid funds, Solution oriented funds and other products, Positioning and getting started with mutual funds
- •Financial transactions, Systematic transactions, Investment pre-requisites, non-financial transactions
- •Product matrix, Product comparisons, Risk/return proposition
- •How to read factsheets, portfolio aspects of equity & debt funds, Fund performance, Loads and expenses
- •Taxation of capital gains, Taxation of dividends, Choice of options, Set off, dividend stripping, NRI investments

5. Outcomes:

The learner gets a solid foundation and comprehensive knowledge about the mutual funds. The course teaches various strategies and techniques specific to mutual funds along with the evaluation of funds based on their performance and relevant criteria.





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6. Co-ordinators from:

FinX (Stock Trading Paathshala):

Ms. Nisha Shah

Tolani College of Commerce:

Dr. Sadhana Venkatesh

Details of Batch Trainer:

For the Academic Year 2022-23

Mr. Sameer Khatu

Ms. Tara Singh

7. Details of Batches:

Academic	Batch		Number of Learners				
Year	Number	Dates	Enrolled	Completed	Certified		
2022-2023	01	06-09-2022	41	39	39		
2022-2023	02	25-10-2022	78	74	74		
TOTAL			119	113	113		





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List of Learners

For Mutual Fund Paathshala for the Academic Year 2022 - 2023

Sr. No.	Name	PROGRAMME	Roll No.	Enrolled	Completed	Certified
1	Sadhana Chauhan	SYBMS	7	Yes	Yes	Yes
2	Giselle Dsouza	FYBCOM	54	Yes	Yes	Yes
3	Simran Gore	SYBCOM	70	Yes	Yes	Yes
4	Aparna Hatankar	SYBCOM	92	Yes	Yes	Yes
5	Nilesh Chaudhary	MCOM PART-1	3	Yes	Yes	Yes
6	Tryphenajudiosjoel Nadar	SY BCOM	212	Yes	Yes	Yes
7	Rajkuwer Yadav	MCOM PART-1	94	Yes	Yes	Yes
8	Yash Nahar	SYBMS	32	Yes	Yes	Yes
9	Swarangi Rane	SYBMS	46	Yes	Yes	Yes
10	Aroline Zipporah	MCOM	4089024	Yes	No	No
11	Kavita Nagvekar	SYBCOM	292	Yes	Yes	Yes
12	Abel Gerard Moraes	SYBMS	31	Yes	Yes	Yes
13	Charmi Arethiya	SYBMS	01	Yes	Yes	Yes
14	Samruddhi Rane	SYBMS	45	Yes	Yes	Yes
15	Nidhi Khamkar	SYBMS	23	Yes	Yes	Yes
16	Urmila Mishra	MCOM PART-1	26	Yes	Yes	Yes
17	Shreyas Shetty	SY BMS	51	Yes	Yes	Yes
18	Daniel Dcunha	SY BMS	10	Yes	Yes	Yes
19	Pooja Galipelli	SY BAF	15	Yes	Yes	Yes



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20	Anmol Upadhyay	SY BAF	58	Yes	Yes	Yes
21	Amit Yadav	MCOM PART-1	92	Yes	Yes	Yes
22	Jitiksha Kanadia	SY BMS	21	Yes	Yes	Yes
23	Aditi Pandey	SY BMS	38	Yes	Yes	Yes
24	Harsha Jain	SY BMS	15	Yes	Yes	Yes
25	Merlin Thota	SY BMS	59	Yes	Yes	Yes
26	Simran Barboza	MCom Part 2	83	Yes	No	No
27	Aishwarya Shanthakumar	SY BAF	62	Yes	Yes	Yes
28	Sujal Utekar	SY BAF	60	Yes	Yes	Yes
29	Shravani Kadam	SY BAF	22	Yes	Yes	Yes
30	Deepika Hawaigarh	SY BCOM	448	Yes	Yes	Yes
31	Pragati Chavan	SY BAF	6	Yes	Yes	Yes
32	Sayli Chavan	SY BAF	7	Yes	Yes	Yes
33	Rajvanshi Mamta	SY BCOM	454	Yes	Yes	Yes
34	Chris Cardoza	SY BAF	5	Yes	Yes	Yes
35	Vijay Nair	SY BMS	34	Yes	Yes	Yes
36	Sreeraj Pillai	SY BCOM	254	Yes	Yes	Yes
37	Aishwarya Daswant	SY BCOM	49	Yes	Yes	Yes
38	Meghna Jaiswal	SY BCOM	455	Yes	Yes	Yes
39	Adela Crasto	SY BMS	09	Yes	Yes	Yes
40	Chaitra Thakur	SY BMS	58	Yes	Yes	Yes
41	Dikshita Rajesh	SY BMS	35	Yes	Yes	Yes
42	Aman Bidlan	SY BCOM	459	Yes	Yes	Yes



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43	Sanika Gurav	FY BBI	13	Yes	Yes	Yes
44	Swastik Karekar	FY BBI	19	Yes	Yes	Yes
45	Warren Miranda	FY BMS	40	Yes	Yes	Yes
46	Divya Malekar	SY BBI	72	Yes	Yes	Yes
47	Hiral Gandhi	SY BAF	16	Yes	Yes	Yes
48	Carmel Chettiar	FY BAF	09	Yes	Yes	Yes
49	Priya Lodaya	FY BMS	33	Yes	Yes	Yes
50	Devishankar Lohar	SY BCOM	177	Yes	Yes	Yes
51	Harsh Shirke	SY BBI	49	Yes	Yes	Yes
52	Anakita Patel	SY BCOM	238	Yes	Yes	Yes
53	Khushi Ranaut	FY BMS	48	Yes	Yes	Yes
54	Rahul Shenvi	FY BAF	56	Yes	Yes	Yes
55	Angel Mariam Shibu	FY BMS	59	Yes	Yes	Yes
56	Tanvi More	FY BCOM	241	Yes	Yes	Yes
57	Nikhil Vishwakarma	FY BCOM	126	Yes	Yes	Yes
58	Karina Salvi	SY BBI	40	Yes	Yes	Yes
59	Natasha Kanada	FY BAF	73	Yes	Yes	Yes
60	Viren Boricha	FYBCOM A	31	Yes	No	No
61	Karishma Tembulkar	FY BAF	65	Yes	Yes	Yes
62	Pooja Parab	SY BCOM	231	Yes	Yes	Yes
63	Anshika Yadav	FY BCOM	141	Yes	Yes	Yes



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64	Anisha Boravake	F.YBCOM	29	Yes	No	No
65	Shreya Yadav	SY BBI	64	Yes	Yes	Yes
66	Nikita Tiwari	FY BCOM	502	Yes	Yes	Yes
67	Mohammed Vahora	FY BCOM	513	Yes	Yes	Yes
68	Divyesh Ayre	FY BCOM	12	Yes	Yes	Yes
69	Virti Nandu	FY BMS	42	Yes	Yes	Yes
70	Krushna Mehta	FY BAF	31	Yes	Yes	Yes
71	Shama Khan	FY BAF	24	Yes	Yes	Yes
72	Nitesh Dubey	FY BCOM	60	Yes	Yes	Yes
73	Sarvesh Chavan	SY BCOM	40	Yes	Yes	Yes
74	Mahek Gala	FY BMS	14	Yes	Yes	Yes
75	Sumeet Gupta	FY BMS	19	Yes	Yes	Yes
76	Ankita Singh	FY BMS	62	Yes	Yes	Yes
77	Saakshi Karamavat	FY BMS	25	Yes	Yes	Yes
78	Riya Maurya	FY BCOM	220	Yes	Yes	Yes
79	Mitali Gore	FY BAF	15	Yes	Yes	Yes
30	Namita Raut	FY BCOM	142	Yes	Yes	Yes
31	Joshua Soans	FY BMS	64	Yes	Yes	Yes
32	Vaibhav Kumar	FY BCOM	205	Yes	Yes	Yes
33	Lobo Valencia	FY BCOM	207	Yes	Yes	Yes
34	Sahila Patel	FY BFM	31	Yes	Yes	Yes



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85	Risa Joana Dsouza	MCOM PART-1	7	Yes	Yes	Yes
86	Anuradha Jha	FY BCOM	159	Yes	Yes	Yes
87	Khyati Patel	FY BCOM	313	Yes	Yes	Yes
88	Roshani Patil	SY BMS	40	Yes	Yes	Yes
89	Harsh Maru	FY BMS	36	Yes	Yes	Yes
90	Sharmin Shaikh	FY BMS	56	Yes	Yes	Yes
91	Nilesh Kumar Kamat	FY BCOM	292	Yes	Yes	Yes
92	Vaishnavi Pavaskar	SY BCOM	253	Yes	Yes	Yes
93	Aftab Alam Chaudhari	SY BCOM	31	Yes	Yes	Yes
94	Nikhat Saiyed	FY BCOM	372	Yes	Yes	Yes
95	Antara Patil	FYB.COM	323	Yes	No	No
96	Diya Rawool	FY BCOM	364	Yes	Yes	Yes
97	Gayatri Rajbhar	FY BCOM	354	Yes	Yes	Yes
98	Kriti Tiwari	FY BCOM	501	Yes	Yes	Yes
99	Lubna Shaikh	FY BCOM	584	Yes	Yes	Yes
100	Neha Saroj	FY BCOM	382	Yes	Yes	Yes
101	Santi Patel	FY BCOM	315	Yes	Yes	Yes
102	Disha Mahadeshwar	SY BCOM	181	Yes	Yes	Yes
103	Nishu Yadav	FY BCOM	539	Yes	Yes	Yes
104	Sapna Prajapati	FY BCOM	342	Yes	Yes	Yes
105	Swati Dubey	FY BCOM	65	Yes	Yes	Yes
106	Priyanka Purabiya	SY BCOM	263	Yes	Yes	Yes



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107	Payal Sarade	FY BCOM	381	Yes	Yes	Yes
108	Suyash Dhamane	FY BCOM	51	Yes	Yes	Yes
109	Chitra Pawar	FY BCOM	329	Yes	Yes	Yes
110	Manisha Maurya	MCOM PART-2	31	Yes	Yes	Yes
111	Priya Vishwakarma	MCOM PART-2	59	Yes	Yes	Yes
112	Suwana Shaikh	FY BCOM	456	Yes	Yes	Yes
113	Juveriya Shaikh	FYB.COM	404	Yes	No	No
114	Kunjal Lad	SY BAF	26	Yes	Yes	Yes
115	Sahilkumar Das	FY BAF	10	Yes	Yes	Yes
116	Shruti Giri	FY BCOM	.77	Yes	Yes	Yes
117	Gayathri Nair	MCOM PART-2	35	Yes	Yes	Yes
118	Srishti Mishra	FY BCOM	233	Yes	Yes	Yes
119	Shaikh Eram	FY BCOM	401	Yes	Yes	Yes

Verified & Found Correct

Teacher In-charge Dr. Sadhana Venkatesh

Checked by Or. Ansari Mehrunnisa I.Q.A.C. Co-ordinator

Dr. Vijaya Krishna **Principal**





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150-151, SHER-E-PUNJAB SOCIETY, GURU GOBIND SINGH ROAD, ANDHERI (EAST), MUMBAI-400 093.

Tel. : (022) 6153 5455 Fax : (022) 6153 5456

E-mail : tcc@tolani.edu Website : tcc.tolani.edu

College NAAC Code No. MHCOGN10577 AQAR 2022 - 2023

Short Term Value-Added Certificate Course Chartered Financial Expert (CFX) (Online) in collaboration with FinX (AV Financial Experts Network Private Limited) 2022–2023

1. Introduction:

FinX (AV Financial Experts Network Private Limited) is a collaborative network involved in skilling and capacity-building for the BFSI (Banking, Financial Services and Insurance) Industry, focusing on competency building for the investments and financial services sector.

Chartered Financial Expert (CFX) is a short-term professional certification targeted at learners who are looking for a successful career in BFSI Industry. The programme is designed to make learners job/entrepreneurship ready.

This certification is supported by leading industry and educational institutions - Indian Banks Association, General Insurance Council (GIC), Association of Mutual Funds in India (AMFI) and Centre for Investment Education & Learning (CIEL). The core of the Chartered Financial Expert (CFX) programme is the content, curated to help learners to acquire relevant skills for real world corporate scenarios. The modules have been designed, taking into consideration the regulatory necessities as well as the practical learning of the learners.

This course aligns with the vision of the College to:

✓ Provide education which is progressive

✓ Provide employment-oriented courses



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2. Objectives:

- ✓ To get trained in theoretical and practical aspects of financial markets such as capital markets, mutual funds, life insurance, health insurance, financial planning etc.
- ✓ To get trained in behavioural and selling skills.
- ✓ To prepare and acquire NISM certifications.

3. Target Audience:

The course is offered to: Third Year and Postgraduate learners

4. The Practice:

i. Team:

The team for "Chartered Financial Expert" course consists of:

- ✓ 1 Trainer from FinX
- ✓ Industry experts for Guest Lectures

ii. Training Duration:

Sr.no.	Particulars	Duration (Hours)
1	Trainer led sessions	125 hours
2	Self- reading through LMS content	125 hours
	Total	250 hours

iii. The details of the study modules are as follows:

- ✓ Technical Skills 12 Modules (Includes examples, caselets, quizzes)
- ✓ Behavioral Skills 7 Modules
- ✓ Business and Selling Skills 8 Modules





Knowledge is Supreme

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Technical Skills:

Chapter 1 - Introduction to Securities Markets

Chapter 2 - Securities: Types, Features and Concepts

Chapter 3 - Primary Markets

Chapter 4 – Secondary Markets

Chapter 5 - Derivative Markets

Chapter 6 - Mutual Fund

Chapter 7 – Banking

Chapter 8 – Lending

Chapter 9 - Insurance Concepts and Life Insurance

Chapter 10 - Health Insurance

Chapter 11 - General Insurance

Chapter 12 -Financial Planning

Behavioural Skills:

Chapter 1 – Growth Mindset

Chapter 2 – Grit and Resilience

Chapter 3 - Communication

Chapter 4 - Grooming

Chapter 5 – Time Management

Chapter 6 – Excellence and Process Orientation

Chapter 7 – Work Ethics

Business and Selling Skills:

Chapter 1 - What is Selling

Chapter 2 – Customer Needs

Chapter 3 – Sales Process

Chapter 4 - Territory Coverage

Chapter 5 – Sales Planning and Forecasting

Chapter 6 – Relationship Management

Chapter 7 – Sales Data Analytics

Chapter 8 – Virtual Sales





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5. Outcomes:

On successful completion of the "Chartered Financial Expert" course the learners should:

- ✓ Acquire relevant skills for real-world corporate scenarios.
- ✓ Understand various aspects of BFSI industry Savings, Protection, Investment and Lending.
- ✓ Successfully clear NISM regulatory certifications.

6. Coordinators from:

FinX:

Ms. Nisha Shah

Tolani College of Commerce:

Since the Academic Year 2021-2022

Ms. Jayalakshmi Singh

7. Details of Batch:

Duration of the Course:

1st Batch - 10th August, 2022 to 11th November, 2022 (Online)

2nd Batch – 22nd August, 2022 to 3rd November, 2022 (Online)

3rd Batch – 16th January, 2023 to 8th July, 2023 (Online)

Name of Trainer:

1st Batch -

Ms. Neha Misra

2nd Batch -

Mr. Siddharth Goenka

3rd Batch -

Dr. Dinesh Misra





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Academic	No. of	Batch	No. of Learners				
Year	Batches	Number	Enrolled	Completed	Certified		
2022-2023	03	1	40	11	11		
		2	01	00	00		
		3	06	04	04		

List of Learners in 'Chartered Financial Expert' Short-term Professional Certification Course conducted by FinX for A.Y. 2022 - 2023

(1st Batch)

Sr. No.	Name	Programme & Course	Roll No.	Enrolled	Completed	Certified
1	Nimish Ghag	T.Y.B.Com.	587	Yes	No	No
2	Akhil C. V. Mohan	T.Y.B.Com.	451	Yes	No	No
3	Chandani Shukla	T.Y.B.Com.	556	Yes	No	No
4	Sakshi Kirtiwar	T.Y.B.Com.	504	Yes	No	No
5	Priyanka Thakur	T.Y.B.Com.	272	Yes	Yes	Yes
6	Ekta Kakad	T.Y.B.Com.	498	Yes	Yes	Yes
7	Pooja Rajbhar	T.Y.B.Com.	70	Yes	No	No
8	Naaz Shaikh	T.Y.B.Com.	243	Yes	No	No
9	Asmita Buneti	T.Y.B.Com.	163	Yes	No	No
10	Shubhangi Misal	T.Y.B.Com.	517	Yes	Yes	Yes
11	Suraj Jha	T.Y.B.Com.	568	Yes	No	No
12	Hrithik Poojary	T.Y.B.Com.	533	Yes	Yes	Yes
13	Sylvia Masih	T.Y.B.Com.	73	Yes	No	No
14	Divya Shinde	T.Y.B.Com.	403	Yes	No	No
15	Suraj Yadav	T.Y.B.Com.	426	Yes	No	No
16	Dipti Jadhav	T.Y.B.Com.	575	Yes	Yes	Yes
17	Laxmi Kasle	T.Y.B.Com.	344	Yes	No	No
18	Priyanka Padhi	T.Y.B.Com.	217	Yes	Yes	Yes
19	Simran Shaikh	T.Y.B.Com.	551	Yes	No	No
20	Tanmay Kadam	T.Y.B.Com.	496 of COMM	Yes	No	No



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Website: tcc.tolani.edu

21	Akshay Nivale	T.Y.B.Com.	525	Yes	No	No
22	Manisha Allakonda	T.Y.B.M.S.	3	Yes	Yes	Yes
23	Esheeta More	T.Y.B.Com.	360	Yes	No	No
24	Trisha Churmure	T.Y.B.Com.	464	Yes	No	No
25	Pranali Dalvi	T.Y.B.Com.	466	Yes	Yes	Yes
26	Aaradhana Ghatge	T.Y.B.Com.	20	Yes	No	No
27	Sanjana Gupta	T.Y.B.Com.	184	Yes	No	No
28	Shanta Rajput	T.Y.B.Com.	231	Yes	Yes	Yes
29	Smitha Kotian	T.Y.B.Com.	202	Yes	No	No
30	Irfan Mansuri	T.Y.B.Com.	354	Yes	No	No
31	Arbaaz Khan	T.Y.B.F.M.	20	Yes	Yes	Yes
32	Krishna Sharma	T.Y.B.A.F.	42	Yes	No	No
33	Ganesh Khule	T.Y.B.F.M.	22	Yes	No	No
34	Sanjana Chauhan	T.Y.B.Com.	7	Yes	No	No
35	Mukta Nikambe	T.Y.B.Com.	214	Yes	No	No
36	Sneha Panigrahi	T.Y.B.Com.	591	Yes	No	No
37	Hitiksha Fushi	T.Y.B.A.F.	11	Yes	No	No
38	Jhanvi Chepyala	T.Y.B.A.F.	46	Yes	Yes	Yes
39	Darsh Chaurasiya	T.Y.B.Com.	168	Yes	No	No
40	Pratham Pal	T.Y.B.Com.	373	Yes	No	No

List of Learners in 'Chartered Financial Expert' Short-term Professional Certification Course conducted by FinX for A.Y. 2022-2023

(2nd Batch)

Sr. no.	Name	Programme & Course	Roll no.	Enrolled	Completed	Certified
1	Sejal Khade	T.Y.B.Com.	347	Yes	No	No





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(3rd Batch)

Sr.	Name	Programme & Course	Roll no.	Enrolled	Completed	Certified
1	Harsh Shelke	T.Y.B.F.M.	37	Yes	Yes	Yes
2	Jai Naik	T.Y.B.A.F.	29	Yes	No	No
3	Kirtan Poojari	T.Y.B.F.M.	32	Yes	Yes	Yes
4	Mohd Shoeb Kadri	T.Y.B.F.M.	63	Yes	No	No
5	Pooja Bhivande	T.Y.B.M.S.	58	Yes	Yes	Yes
6	Rohit Mandaliya	T.Y.B.F.M.	25	Yes	Yes	Yes





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Certificates of learners who have successfully completed the course

Verified & Franci Correct

For Internal Commercial
Tolani College Of Commercial

Teacher In-charge Ms. Jayalakshmi Singh Checked by
Dr. Ansari Mehrunnisa
I.Q.A.C. Co-ordinator

Dr. Vijaya Krishna Principal

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