

# TOLANI COLLEGE OF COMMERCE

(Autonomous)

Recognised Linguistic (Sindhi) Minority Institution
(Affiliated to University of Mumbai)

Re-Accredited (3<sup>rd</sup> Cycle) by N.A.A.C. with 'A' Grade

150-151, Sher-E-Punjab Society, Guru Gobind Singh Road, Andheri (East) Mumbai-400 093

Syllabus and Question Paper Pattern of
First Year of B.Com. (Accounting & Finance)
Semester I and Semester II
Under Choice Based Credit and Grading System
(Academic Year 2021-2022)



# Semester I

Serial No	<b>Course Code</b>	Course Name	Credits		
	Elective Courses (EC)				
1	TCC.UAFI01	Financial Accounting (Elements of Financial	03		
		Accounting) - I			
2	TCC.UAFI02	Cost Accounting (Introduction and Element of cost) - I	03		
3	TCC.UAFI03	Financial Management (Introduction to Financial	03		
		Management) - I			
	A	Ability Enhancement Courses (AEC)			
4	TCC.UAFI04	Business Communication-I	03		
	Skill Enhancement Courses (SEC)				
5	TCC.UAFI05	Foundation Course - I	02		
	Core Courses (CC)				
6	TCC.UAFI06	Business Environment –I	03		
7	TCC.UAFI07	Business Economics - I	03		
Total Credits					

# **Semester II**

Serial No	<b>Course Code</b>	Course Name	Credits		
	Elective Courses (EC)				
1	TCC.UAFII01	Financial Accounting (Special Accounting Areas) -II	03		
2	TCC.UAFII02	Auditing (Introduction and Planning)-I	03		
3	TCC.UAFII03	Innovative Financial Services	03		
	A	Ability Enhancement Courses (AEC)	•		
4	TCC.UAFI04	Business Communication-II	03		
		Skill Enhancement Courses (SEC)			
5	TCC.UAFI05	Foundation Course - II	02		
		Core Courses (CC)			
6	TCC.UAFII06	Business Law (Business Regulatory Framework)-I	03		
7	TCC.UAFII07	Business Mathematics	03		
	Total Credits 20				



**Semester: I** 

Elective Courses (EC): Financial Accounting– Elements of Financial Accounting -I Course Code: TCC.UAFI01



B.Com. (Accounting	& Finance)	Semester –	I	
Course Name: Finan	cial Accounting– Elements	Course Cod	Course Code: TCC.UAFI01	
of Financial Accounti	ng -I			
Periods per week (1	Period is 48 minutes)	04	04	
Credits		03		
		Hours	Marks	
	Semester End	2 hours	60	
<b>Evaluation System</b>	Examination			
	<b>Continuous Evaluation</b>		40	

Module. No	Details	No. of Lectures
1	Accounting Standards Issued by ICAI and Inventory Valuation	15
	Accounting Standards:	
	Concepts, Benefits, Procedures for Issue of Accounting	
	Standards Various AS:	
	AS – 1: Disclosure of Accounting Policies	
	(a) Purpose (b) Areas of Policies (c)	
	Disclosure of Policies (d)Disclosure of	
	Change in Policies(e) Illustrations	
	AS – 2: Valuation of Inventories (Stock)	
	(a) Meaning, Definition (b) Applicability (c) Measurement of	
	Inventory	
	(d) Disclosure in Final Account(e) Explanation with Illustrations	
	AS – 9: Revenue Recognition	
	(a) Meaning and Scope (b) Transactions Excluded (c) Sale of Goods	
	(d) Rendering of Services (e) Effects of Uncertainties (f)	
	Disclosure (g) Illustrations	
	Inventory Valuation	
	Meaning of Inventories	
	Cost for Inventory Valuation	
	Inventory Systems: Periodic Inventory System and Perpetual	
	Inventory System Valuation: Meaning and Importance	
	Methods of Stock Valuation as per AS − 2:	
	FIFO and Weighted Average Method	
	Computation of Valuation of Inventory as on Balance Sheet Date:	
	• If Inventory is taken on a Date after the Balance Sheet or Before the Balance Sheet.	



Module. No	Details	No. of Lectures
110		Dectares
2	Final Accounts	15
	A) Expenditure	
	a) Capital (b)Revenue	
	B) Receipts	
	a) Capital (b) Revenue	
	C) Adjustments and Closing Entries Final Accounts of	
	Manufacturing Concerns (Proprietary Firm)	
3	Departmental Accounts	15
	Meaning Basis of Allocation of Expenses and Incomes / Receipts Inter	
	Departmental Transfer: At Cost Price and Invoice Price Stock Reserve	
	Departmental Trading and Profit and Loss Account and Balance Sheet.	
4	Accounting for Hire Purchase	15
	Meaning ,Calculation of Interest Accounting for Hire Purchase	
	Transactions by Asset Purchase Method Based on Full Cash Price	
	Journal Entries, Ledger Accounts and Disclosure in Balance Sheet for	
	Hirer and Vendor(Excluding Default, Repossession and Calculation of	
	Cash Price)	

- Company Accounting Standards by Shrinivasan Anand, Taxman, New Delhi
- Financial Accounting by V. Rajasekaran, Pearson Publications, New Delhi
- Introduction to Financial Accounting by Horngren, Pearson Publications, New Delhi
- Financial Accounting by M. Mukherjee and M. Hanif, Tata McGraw Hill Education Pvt. Ltd., New Delh



#### **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.
- II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

**Question Paper Pattern for Semester End Examination (SEE)** 

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

All Questions are Compulsory Carrying 15 Marks each.

Question	Particular	Marks
No		
Q-1	Attempt any one of the following: a. Practical Question b. Practical Question	15Marks
Q-2	Attempt any one of the following: a. Practical Question b. Practical Question	15Marks
Q-3	Attempt any one of the following: a. Practical Question b. Practical Question	15Marks
Q-4	Attempt the following: a.Full Length Question (8 marks) b. Full Length Question (7 marks) or c. Short Note to be asked three 1. 2. 3. 4. 5.	15Marks

Practical question of 15 marks may be divided into two sub questions of 7/8 and 10/5 Marks. If the topic demands, instead of practical questions, appropriate theory question may be asked.



**Semester: I** 

Elective Courses (EC): Cost Accounting –Introduction and Elements of Cost-I Course Code: TCC.UAFI02



B.Com. (Accounting & Finance)		Semester – I	
Course Name: Cost Accounting –		Course Code: TCC.UAFI02	
Introduction and Elen	nents of Cost-I		
Periods per week (1 Period is 48 minutes)		04	
Credits		03	
		Hours	Marks
<b>Evaluation System</b>	Semester End Examination	2 hours	60
	Continuous Evaluation		40

Module. No	Details	
1	Introduction to Cost Accounting	15
	• Evolution	
	<ul> <li>Objectives and Scope of Cost Accounting Importance and Advantages of Cost Accounting</li> </ul>	
	Difference between Cost Accounting and Financial     Accounting Limitations of Financial Accounting	
	<ul> <li>Definitions: Cost, Costing and Cost Accounting Classification of Cost on Different Bases</li> </ul>	
	<ul> <li>Cost Allocation and Apportionment Coding System</li> <li>Essentials of Good Costing System</li> </ul>	
2	Material Cost  Material Cost	
	Material Cost:	
	The Concept Material Control Procedure Documentation Stock	
	Ledger, Bin Card Stock Levels	
	Economic Order Quantity (EOQ)	
3	Labour Cost	15
	Labour Cost:	
	The Concept Composition of Labour Cost Labour	
	Cost Records Overtime / Idle Time / Incentive Schemes	
4	Overheads	15
	Overheads:	
	The Concept Classification of overheads on different bases	
	Apportionment and Absorption of Overheads	



- S. Chand and Company (P) Ltd., New Delhi
- Cost Accounting by S.P. Jain and K.L. Narang, Kalyani Publishers, Ludhiana
- Modern Cost and Management Accounting by M. Hanif, Tata McGraw Hill Education Pvt. Ltd., New Delhi

#### **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.
- II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

**Question Paper Pattern for Semester End Examination (SEE)** 

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

All Questions are Compulsory Carrying 15 Marks each.

Question	Particular Particular	Marks
No		
Q-1	Attempt any one of the following:	
	a. Practical Question	15Marks
	b. Practical Question	
Q-2	Attempt any one of the following:	
	a. Practical Question	15Marks
	b. Practical Question	
Q-3	Attempt any one of the following:	15Marks
	a. Practical Question	
	b. Practical Question	
Q-4	Attempt the following:	15Marks
	a.Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	or	
	c. Short Note to be asked three	
	1.	
	2.	
	3.	
	4.	
	5.	

Practical question of 15 marks may be divided into two sub questions of 7/8 and 10/5 Marks. If the topic demands, instead of practical questions, appropriate theory question may be asked.



**Semester: I** 

Elective Courses (EC): Financial Management–Introduction to Financial Management -I
Course Code: TCC.UAFI03



B.Com. (Accounting	& Finance)	Semester – I		
Course Name: Financial Management— Introduction to Financial Management -I		Course Code: TCC.UAFI03		
Periods per week (1	Periods per week (1 Period is 48 minutes)		04	
Credits	Credits		03	
		Hours	Marks	
<b>Evaluation System</b>	Semester End Examination	2hours	60	
·	Continuous Evaluation		40	

Module. No	Details	No. of Lectures
1	Introduction to Financial Management	12
	Introduction Meaning	
	Importance	
	<ul> <li>Scope and objectives</li> </ul>	
	Profit vs. value maximization	
2	Concepts in Valuation	
	The Time Value of Money	
	Present Value	
	Internal Rate of Return	
	Bonds Returns	
	The Returns from Stocks Annuity	
	Techniques of Discounting	
	Techniques of Compounding	
3	Leverage	12
	Introduction	
	EBIT & EPS Analysis	
	Types of Leverages: Operating Leverage, Financial Leverage &	
	Composite Leverage Relationship between Operating Leverage	
	and Financial Leverage (Including Practical Problems)	
4	Types of Financing	12
	Introduction Needs of Finance and Sources: Long Term, Medium Term,	
	Short-Term Long-Term Sources of Finance Short Term Sources of	
	Finance	
5	Cost of capital	12
	Introduction Definition and Importance of Cost of Capital Measurement	
	of Cost of Capital WACC(Including Practical Problems)	



- Fundamentals of Financial Management by J.C. Van Horne, Prentice Hall of India, New Delhi
- Financial Management: Text and Problems by M.Y. Khan and P.K. Jain, Tata McGraw Hill, New Delhi
- Financial Management: Theory and Practice by Prasanna Chandra, Tata McGraw Hill, New Delhi
- Financial Management by I.M. Pandey, Vikas Publishing House, New Delhi

#### **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.
- II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)Question Paper Pattern for Semester End Examination (SEE)

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

All Questions are Compulsory Carrying 15 Marks each.

Question No	Particular	Marks
Q-1	Attempt any one of the following:	
_	a. Practical Question	15Marks
	b. Practical Question	
Q-2	Attempt any one of the following:	
_	a. Practical Question	15Marks
	b. Practical Question	
Q-3	Attempt any one of the following:	15Marks
	a. Practical Question	
	b. Practical Question	
Q-4	Attempt the following:	15Marks
_	a.Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	or	
	c. Short Note to be asked three	
	1.	
	2.	
	3.	
	4.	
	5.	

Practical question of 15 marks may be divided into two sub questions of 7/8 and 10/5 Marks. If the topic demands, instead of practical questions, appropriate theory question may be asked.



**Semester: I** 

Ability Enhancement Courses (AEC): Business Communication -I Course Code: TCC.UAFI04



B. Com (Accounting & Finance)		Semester – I		
Course Name: Busine	Course Name: Business Communication I		Course Code: TCC.UAFI04	
Periods per week (1 Period is 48 minutes)		04		
Credits		03		
		Hours	Marks	
<b>Evaluation System</b>	Semester End Examination	2 hours	60	
	Continuous Evaluation		40	

Module. No			
1	Theory of Communication	15	
	<ul> <li>Concept of Communication: Meaning, Definition, Process, Need, Feedback, Emergence of Communication as a key concept in the Corporate and Global world. Impact of technological advancements on Communication</li> <li>Channels and Objectives of Communication: Channels-</li> <li>Formal and Informal- Vertical, Horizontal, Diagonal, Grapevine</li> <li>Objectives of Communication: Information, Advice, Order and Instruction, Persuasion, Motivation, Education, Warning, and Boosting the Morale of Employees(A brief introduction to these objectives to be given)</li> <li>Methods and Modes of Communication:</li> <li>Methods: Verbal and Nonverbal, Characteristics of Verbal Communication Characteristics of Non-verbal Communication, Business Etiquette</li> <li>Modes: Telephone and SMS Communication 3 (General introduction to Telegram to be given) Facsimile Communication [Fax]</li> <li>Computers and E- communication Video and Satellite Conferencing</li> </ul>		
2	Obstacles to Communication in Business World	15	



		1
	Problems in Communication /Barriers to Communication:	
	Physical/ Semantic/Language / Socio-Cultural / Psychological /	
	Barriers, Ways to Overcome these Barriers	
	• Listening: Importance of Listening Skills, Cultivating good	
	Listening Skills – 4	
	• Introduction to Business Ethics:	
	• Concept and Interpretation, Importance of Business Ethics,	
	Personal Integrity at the workplace, Business Ethics and media,	
	Computer Ethics, Corporate Social Responsibility	
	Teachers can adopt a case study approach and address issues such	
	as the following so as to orient and sensitize the student community	
	to actual business practices:	
	• Surrogate Advertising, Patents and Intellectual Property Rights,	
	Dumping of Medical/E-waste,	
	• Human Rights Violations and Discrimination on the basis of	
	gender, race, caste, religion, appearance and sexual orientation at	
	the workplace	
	Piracy, Insurance, Child Labour	
3	Business Correspondence	15
	Theory of Business Letter Writing:	
	Parts, Structure, Layouts—Full Block, Modified Block, Semi -	
	Block Principles of Effective Letter Writing, Principles of effective	
	Email Writing	
	Personnel Correspondence: Statement of Purpose, Job Application	
	Letter and Resume, Letter of Acceptance of Job Offer, Letter of	
	Resignation	
	Letter of Appointment, Promotion and Termination, Letter of	
	Recommendation(to be taught but not to be tested in the	
	examination)]	
4	Language and Writing Skills	15
	Commercial Terms used in Business Communication Paragraph	
	Writing: Developing an idea, using appropriate linking devices, etc	
	Cohesion and Coherence, self-editing, etc [Interpretation of]	
	technical data, Composition on a given situation, a short informal	
	report etc.]	
	• Activities	
	Listening Comprehension	
	Remedial Teaching	
	<ul> <li>Speaking Skills: Presenting a News Item, Dialogue and Speeches</li> </ul>	
	<ul> <li>Paragraph Writing: Preparation of the first draft, Revision and Self –</li> </ul>	
	Editing, Rules of spelling.	
•	Laiding, Raics of spenning.	



 Reading Comprehension: Analysis of texts from the fields of Commerce and Management

#### **Reference Books:**

- Bovee Courtland,L and Thrill, John V(1989) Business Communication, Today McGraw Hill, New York, Taxman Publication.
- Burton, G and Thakur, (1995) Management Today- Principles and Practices. T.M.H., New Delhi.
- Darrow, Richard, Forrstal, Dan and Coolman, Aubrey (1967) Public Relations Handbook, TheDartwell Co., Chicago.
- Dayal, Ishwar(9810) Managing Large Organizations: A Comparative Study.
- Drucher, P.F. ((1970) Technology, Management and Society, Pan Books London.

#### **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.

# II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

**Question Paper Pattern for Semester End Examination (SEE)** 

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

All Questions are Compulsory Carrying 15 Marks each.

Question	Particular	Marks
No		
Q-1	Objective Questions  A) Sub Questions to be asked 10 and to be answered any 08	08 Marks
	B) Sub Questions to be asked 10 and to be answered any 07	07 Marks
	(True or False / Match the columns)	
Q-2	A) Full Length Question	07 Marks
	B) Full Length Question	08 Marks
	OR	
Q-2	Short Notes	
	To be asked 05	
	To be answered 03	15 Marks
Q-3	A) Draft a Job application letter along with C.V	10Marks
	OR	
	B) Draft a Statement of Purpose	10 Marks
Q-3	Write a Paragraph on any 1 of the following topic in (200	
	Words)	
	A) Topic	05 Marks
	OR	
	B) Topic	



Q-4	<ul><li>A) Draft the following letters</li><li>a) Letter of Acceptance of Job Offer</li><li>b) Letter of Resignation</li></ul>	(5 Marks Each)	10 Marks
Q-4.	B) Case Study OR A) Full Length Question B) Full Length Question		05 Marks 07 Marks 08 Marks

Note: Theory question of 15 marks may be divided into two sub questions of 7/8 and 10/5 Marks.



Semester: I

Skill Enhancement Courses: Foundation Course - I

**Course Code : TCC.UAFI05** 



B.Com. (Accounting & Finance)		Semester – I		
Course Name: Foundation Course- I		Course Code: TCC.UAFI05		
Periods per week (1 Period is 48 minutes)		3		
Credits	Credits		2	
		Hours	Marks	
	Semester End	2	60	
<b>Evaluation System</b>	Examination			
	Continuous		40	
	Evaluation			

Module. No	Details		
1	Overview of Indian Society		
	Understand the multi-cultural diversity of Indian society through its demographic composition: population distribution according to religion, caste, and gender; Appreciate the concept of linguistic diversity in relation to the Indian situation; Understand regional variations according to rural, urban and tribal characteristics; Understanding the concept of diversity as difference		
2	Concept of Disparity- 1		
	Understand the concept of disparity as arising out of stratification and inequality; Explore the disparities arising out of gender with special reference to violence against women, female foeticide (declining sex ratio), and portrayal of women in media; Appreciate the inequalities faced by people with disabilities and understand the issues of people with physical and mental disabilities		
3	Concept of Disparity-2	10	
	Examine inequalities manifested due to the caste system and inter-group conflicts arising thereof; Understand inter-group conflicts arising out of communalism; Examine the causes and effects of conflicts arising out of regionalism and linguistic differences		
4	The Indian Constitution	10	
	Philosophy of the Constitution as set out in the Preamble; The		



Module.	Details	
No		Lectur
		es
	structure of the Constitution-the Preamble, Main Body and Schedules;	
	Fundamental Duties of the Indian Citizen; tolerance, peace and	
	communal harmony as crucial values in strengthening the social fabric	
	of Indian society; Basic features of the Constitution	
5	Significant Aspects of Political Processes	10
	The party system in Indian politics; Local self-government in urban and	
	rural areas; the 73rd and 74th Amendments and their implications for	
	inclusive politics; Role and significance of women in politics	

- Social and Economic Problems in India, Naseem Azad, R Gupta Pub (2011)
- Indian Society and Culture, Vinita Padey, Rawat Pub (2016)
- Social Problems in India, Ram Ahuja, Rawat Pub (2014)
- Faces of Feminine in Ancient , medieval and Modern India, Mandakranta Bose Oxford University Press
- National Humana rights commission- disability Manual
- Rural, Urban Migration: Trends, challenges & Strategies, S Rajagopalan, ICFAI- 2012
- Regional Inequalities in India Bhat L SSSRD- New Delhi
- Urbanisation in India: Challenges, Opportunities & the way forward, I J Ahluwalia, Ravi Kanbur, P K Mohanty, SAGE Pub (2014)



# **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.
- II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)
  Question Paper Pattern for Semester End Examination (SEE)

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

All Questions are Compulsory Carrying 10 Marks each.

Question	Particular	Marks
No		
Q-1	A. Fill in the blanks: (From All Modules)	05 Marks
	B. State the following statements are True or False: (From All Modules)	05 Marks
Q-2	Attempt any ONE of the following: (From Module I)	
	A.	10 Marks
	B.	TOWARKS
	Attacher of the fall and a Common Madela H	
Q-3	Attempt any ONE of the following: (From Module II)	10 Marks
	A.	
	B.	
Q-4	Attempt any ONE of the following: (From Module III)	10 Marks
	A.	
	B.	
Q-5	Attempt any ONE of the following: (From Module IV)	10 Marks
	A.	
	В.	
0.6	Attempt any ONE of the following: (From Module V)	10 Mad
Q-6	A.	10 Marks
	В.	
	D.	



**Semester: I** 

Core Course: Commerce-Business Environment-I Course Code: TCC.UAFI06



B.Com. (Accounting & Finance)		Semester – I		
Course Name: Commerce-Business		Course Code: TCC.UAFI06		
Environment-I				
Periods per week (1	Periods per week (1 Period is 48 minutes)		04	
Credits		03		
		Hours	Marks	
Evaluation System	Semester End Examination	2 hours	60	
	Continuous Evaluation		40	

Module. No		
1	Business and its Environment	15
	<ul> <li>Business Objectives, Dynamics of Business and its Environment,         Types of Business Environment</li> <li>Environmental Analysis: Importance, Factors, PESTEL Analysis,         SWOT Analysis</li> </ul>	
2	Business and Society	15
	<ul> <li>Business Ethics: Nature and Scope of Ethics, Ethical Dilemmas, Corporate Culture and Ethical Climate</li> <li>Development of Business Entrepreneurship: Entrepreneurship and Economic Development, Micro, Small and Medium Enterprises Development (MSMED) Act, 2006, Entrepreneurship as a Career Option</li> <li>Consumerism and Consumer Protection: Consumerism in India, Consumer Protection Act 1986</li> </ul>	
3	Contemporary Issues	15
	<ul> <li>Corporate Social Responsibility and Corporate Governance:         <ul> <li>Social Responsibility of Business, Ecology and Business, Carbon Credit</li> </ul> </li> <li>Social Audit: Evolution of Social Audit, Benefits of Social Audit, Social Audit v/s Commercial Audit</li> </ul>	
4	International Environment	15
	<ul> <li>Strategies for going Global: MNCs and TNCs, WTO</li> <li>Foreign Trade in India- Balance of Trade, FDI Investment Flows</li> </ul>	



and its Implication for Indian Industries.

# **Reference Books:**

- Entrepreneurship by David H. Holt, PHI Learning Pvt. Ltd., New Delhi
- Management of Small-Scale Industries by Vasant Desai, Himalaya Publishing House, Mumbai
- Business and Government by Francis Cherunilam, Himalaya Publishing House, Mumbai
- Corporate Governance in India by JayatiSarkar and Subrata Sarkar, Sage Publications.
- Business Environment Text and Cases by M.B. Shukla, Taxman Publications, New Delhi
- Global Economy and Business Environment by Francis Cherunilam, Himalaya Publication House, Mumbai

#### **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.
- II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

**Question Paper Pattern for Semester End Examination (SEE)** 

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

All Questions are Compulsory Carrying 15 Marks each.

Question	Particular Particular	Marks
No		
Q-1	Attempt the following:	
	a. Full Length Question (8 marks)	15Marks
	b. Full Length Question (7 marks)	
	Or	
	c. Full Length Question (8 marks)	
	d. Full Length Question (7 marks)	
Q-2	Attempt the following:	
_	a. Full Length Question (8 marks)	15Marks
	b. Full Length Question (7 marks)	
	Or	
	c. Full Length Question (8 marks)	
	d. Full Length Question (7 marks)	
Q-3	Attempt the following:	15Marks
_	a. Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	Or	
	a. Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	



Q-4	Attempt the following:	15Marks
	a.Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	or	
	c. Short Note to be asked three	
	1.	
	2.	
	3.	
	4.	
	5.	



Semester: I

Core Course: Commerce- Business Economics -I Course Code: TCC.UAFI07



<b>B.Com.</b> (Accounting	& Finance)	Semester – I	
Course Name: Business Economics - I		Course Code: TCC.UAFI07	
Periods per week (1	Period is 48 minutes)	4	
Credits		03	
		Hours	Marks
	Semester End Examination	02	60
<b>Evaluation System</b>	<b>Continuous Evaluation</b>		40

Module. No	Details	No. of Lectures
1	Introduction	15
	Scope and Importance of Business Economics - basic tools-Opportunity Cost principle- Incremental and Marginal Concepts. Basic economic relations - functional relations: equations- Total, Average and Marginal relations- use of Marginal analysis in decision making, The basics of market demand, market supply and equilibrium price-shifts in the demand and supply curves and equilibrium.	
2	Demand Analysis	15
	Demand Function - nature of demand curve under different markets Meaning, significance, types and measurement of elasticity of demand (Price, income cross and promotional)-relationship between elasticity of demand and revenue concepts  Demand estimation and forecasting: Meaning and significance - methods of demand estimation: survey and statistical methods (numerical illustrations on trend analysis and simple linear regression)	
3	Supply and Production Decisions and Cost of Production	15
	Production function: short run analysis with Law of Variable Proportions- Production function with two variable inputsisoquants, ridge lines and least cost combination of inputs- Long run production function and Laws of Returns to Scale- expansion path - Economies and diseconomies of Scale.  Cost concepts: Accounting cost and economic cost, implicit and explicit cost, fixed and variable cost - total, average and marginal cost - Cost Output Relationship in the Short Run and Long Run (hypothetical numerical problems to be discussed), LAC and Learning curve - Break even analysis (with business applications)	



Module.	Details	No. of
No		Lectures
4.	Market structure: Perfect competition and Monopoly and	15
	Pricing andOutput Decisions under Imperfect Competition	
	Short run and long run equilibrium of a competitive firm and of industry -monopoly - shortrun and long- run equilibrium of a firm under Monopoly.  Monopolistic competition: Equilibrium of a firm under monopolistic competition, debateover role of advertising (topics to be taught using case studies from real life examples)  Oligopolistic markets: key attributes of oligopoly - Collusive and non collusive oligopoly market - Price rigidity - Cartels and price leadership models (with practical examples)	
5.	Pricing Practices	15
	Cost oriented pricing methods: cost – plus (full cost) pricing, marginal cost pricing, Mark up pricing, discriminating pricing, multiple – product pricing - transfer pricing (case studies on how pricing methods are used in business world).	

- Mehta, P.L.: Managerial Economics Analysis, Problem and Cases (S. Chand & Sons, N. Delhi, 2000)
- Hirchey .M., Managerial Economics, Thomson South western (2003)
- Salvatore, D.: Managerial Economics in a global economy (Thomson South Western Singapore, 2001)
- Frank Robert.H, Bernanke. Ben S., Principles of Economics (Tata McGraw Hill (ed.3)
- Gregory Mankiw., Principles of Economics, Thomson South western (2002 reprint)
- Samuelson & Nordhas.: Economics (Tata McGraw Hills, New Delhi, 2002)
- Pal Sumitra, Managerial Economics cases and concepts (Macmillan, New Delhi, 2004)

#### **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.
- II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)



# **Question Paper Pattern for Semester End Examination (SEE)**

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

Note: All questions are compulsory. Each question has an internal choice.

Que	stion ber	Nature of Questions	
1)	a)	Define the following concepts (Attempt any 6 out of 8):	6 marks
	b)	State with reasons whether the following statements are true or false (Attempt any 3 out of 5)	6 marks
2)		Attempt any 1 question out of the following 3:	12 marks
	a)	Full length question	
	b)	Three Notes (4 Marks Each)	
	c)	Application/Numerical Question	
3)		Attempt any 1 question out of the following 3:	12 marks
	a)	Full length question	
	b)	Three Notes (4 Marks Each)	
	c)	Application/Numerical Question	
4)		Attempt any 1 question out of the following 3:	12 marks
	a)	Full length question	
	b)	Three Notes (4 Marks Each)	
	c)	Application/Numerical Question	
5)		Attempt any 1 question out of the following 3:	12 marks
	a)	Full length question	
	b)	Three Notes (4 Marks Each)	
	c)	Application/Numerical Question	



**Semester: II** 

Elective Courses (EC): Financial Accounting –Special Accounting Areas-II
Course Code: TCC.UAFII01



B.Com. (Accounting & Finance)		Semester – II	
Course Name: Finance	cial Accounting –	Course Code: TCC.	UAFII01
Special Accounting A	reas-II		
Periods per week (1	Period is 48 minutes)	04	
Credits		03	
			Marks
	Semester End	2 hours	60
<b>Evaluation System</b>	Examination		
	Continuous		40
	Evaluation		

Module. No	Details	No. of Lectures
110		Lectures
1	Accounting from Incomplete Records	15
	Introduction	
	Problems on Preparation of Final Accounts of Proprietary	
	Trading Concern(Conversion Method)	
2	Consignment Accounts	15
	Accounting for Consignment	
	<ul> <li>Transactions and Valuation of Stock</li> </ul>	
	<ul> <li>Invoicing of Goods at Higher Price</li> </ul>	
3	Branch Accounts	15
	Meaning/Classification of Branches	
	Accounting for Dependent Branch Not Maintaining Full	
	Books Debtors Method	
	Stock and Debtors Method	
4.	Fire Insurance Claims	15
	Computation of Loss of Stock by Fire	
	Ascertainment of Claim as per the Insurance	
	Policy Exclude: Loss of Profit and Consequential Loss	

- Introduction to Accountancy by T.S. Grewal, S. Chand and Company (P) Ltd., New Delhi
- Advance Accounts by Shukla and Grewal, S. Chand and Company (P) Ltd., New Delhi
- Advanced Accountancy by R.L Gupta and M. Radhaswamy, S. Chand and Company (P) Ltd., New Delhi
- Modern Accountancy by Mukherjee and Hanif, Tata Mc. Grow Hill and Co. Ltd., Mumbai



### **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.
- II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

**Question Paper Pattern for Semester End Examination (SEE)** 

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

All Questions are Compulsory Carrying 15 Marks each.

Question	Particular	Marks
No		
Q-1	Attempt any one of the following:	
	a. Practical Question	15Marks
	b. Practical Question	
Q-2	Attempt any one of the following:	
	a. Practical Question	15Marks
	b. Practical Question	
Q-3	Attempt any one of the following:	15Marks
	a. Practical Question	
	b. Practical Question	
Q-4	Attempt the following:	15Marks
	a.Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	or	
	c. Short Note to be asked three	
	1.	
	2.	
	3.	
	4.	
	5.	

Practical question of 15 marks may be divided into two sub questions of 7/8 and 10/5 Marks. If the topic demands, instead of practical questions, appropriate theory question may be asked.



Semester: II

Elective Courses (EC): Auditing –Introduction and Planning-I

**Course Code: TCC.UAFII02** 



B.Com. (Accounting & Finance)		Semester – II	
Course Name: Audit	ing –Introduction and	Course Code: 7	CC.UAFII02
Planning-I			
Periods per week (1	Period is 48 minutes)	04	
Credits		03	
		Hours	Marks
Evaluation System	Semester End Examination	2 hours	60
Zvarauton System	Continuous Evaluation		40

Module.	Details	No. of
No		Lectures
1	Introduction to Auditing	15
	•Basics	
	Financial Statements, Users of Financial Information, Definition of Auditing, Objectives of Auditing - Primary and Secondary, Expression of Opinion, Detection of Frauds and Errors, Inherent Limitations of Audit	
	<ul> <li>Errors and Frauds</li> <li>Concepts, Reasons and Circumstances, Types of Errors - Commission, Omission, Principle and Compensating, Types of Frauds, Risk of Fraud and Error in Audit, Auditor's Duties and Responsibilities in Respect of Fraud</li> <li>Principles of Audit</li> </ul>	
	Integrity, Objectivity, Independence, Confidentiality, Skills and Competence, Materiality and Work Performed by Others, Documentation, Planning, Audit Evidence, Accounting System and Internal Control, Audit Conclusions and Reporting  • Types of Audit	
	Meaning, Advantages and Disadvantages of Balance Sheet Audit, Interim Audit, Continuous Audit, Concurrent Audit, Annual Audit  • Miscellaneous	
	Advantages of Independent Audit, Qualities of Auditors, Auditing Vs Accounting, Auditing Vs Investigation, View the Concept True and Fair	
	<ul><li>Accounting Concepts Relevant to Auditing</li><li>Materiality, Going Concern</li></ul>	
2	Audit Planning, Procedures and Documentation	15
	Audit Planning	
	Meaning, Objectives, Factors to be Considered, Sources of Obtaining Information, Discussions with Client, Overall Audit Plan	



	A TV D	
	Audit Programmeme	
	Meaning, Factors to be Considered, Advantages, Disadvantages,	
	Overcoming Disadvantages, Methods of Work, Instruction before	
	Commencing Works of Audit, Overall Audit Approach	
	• Audit working Papers	
	Meaning, Importance, Factors Determining Form and Contents, Main Functions/ Importance, Features, Contents of Permanent Audit File, Temporary Audit File, Ownership, Custody, Access of Other Parties to Audit Working Papers, Auditors Lien on Working Papers, Auditors Lien on Client's Books	
	Audit Notebook	
	Meaning, Structure, Contents, General Information, Current Information and Importance	
3	Auditing Techniques	15
	Test Check	
	Test Checking Vs Routing Checking, Test Check Meaning,	
	Features, Factors tobe Considered, When Test Checks can be Used,	
	Advantages, Disadvantages and Precautions.	
	Audit Sampling	
	Audit Sampling, Meaning, Purpose, Factors in Determining Sample	
	Size -Sampling Risk, Tolerable Error and Expected Error, Methods	
	of Selecting Sample Items Evaluation of Sample Results Auditors	
	Liability in Conducting Audit based on Sample	
	Internal Control	
	Meaning and Purpose, Review of Internal Control, Advantages,	
	Auditors Duties, Review of Internal Control, Inherent Limitations of	
	Internal Control, Internal Control Samples for Sales and Debtors,	
	Purchases and Creditors, Wages and Salaries	
	• Internal Checks Vs Internal Control, Internal Checks Vs Test Checks	
4.	Internal Audit	15
	Meaning	
	Basic Principles of Establishing Internal Audit	
	Objectives	
	Evaluation of Internal Audit by Statutory Auditor	
	Usefulness of Internal Audit	
	Internal Audit Vs External Audit, Internal Checks Vs Internal	
	Audit	

- Fundamentals of Auditing by Kamal Arora and Ashok Gupta, Tata McGraw Hill, New Delhi.
- Auditing and Assurance for CA IPCC by Sanjib Kumar Basu, Pearson Education, New



Delhi.

• Contemporary Auditing by Kamal Gupta, McGrow Hill Education Pvt. Ltd., New Delhi.

### **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.
- II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

**Question Paper Pattern for Semester End Examination (SEE)** 

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

All Questions are Compulsory Carrying 15 Marks each.

Question	Particular	Marks
No		
Q-1	Attempt the following:	
	a. Full Length Question (8 marks)	15Marks
	b. Full Length Question (7 marks)	
	Or	
	c. Full Length Question (8 marks)	
	d. Full Length Question (7 marks)	
Q-2	Attempt the following:	
	a. Full Length Question (8 marks)	15Marks
	b. Full Length Question (7 marks)	
	Or	
	c. Full Length Question (8 marks)	
	d. Full Length Question (7 marks)	
Q-3	Attempt the following:	15Marks
	a. Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	Or	
	a. Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
Q-4	Attempt the following:	15Marks
	a. Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	or	
	c. Short Note to be asked three	
	1.	
	2.	
	3.	
	4.	
	5.	



**Semester: II** 

Elective Courses (EC): Innovative Financial Services Course Code: TCC.UAFII03



B.Com. (Accounting	& Finance)	Semester – II	
Course Name: Innov	Course Name: Innovative Financial		CC.UAFII03
Services			
Periods per week (1	Period is 48 minutes)	04	
Credits		03	
		Hours	Marks
	Semester End	2	60
<b>Evaluation System</b>	Examination		
	Continuous		40
	Evaluation		

Module. No	Details	No. of Lectures
1	Introduction to Traditional Financial Services	15
	a) Financial Services:	
	<ul> <li>Concept,Objectives/Functions,Characteristics,FinancialService Market,Financial Service Market Constituents, Growth of Financial Services in India, Problems in Financial Services Sector, Banking and Non-Banking Companies, Regulatory Framework</li> </ul>	
	b) Factoring and Forfaiting:	
	<ul> <li>Introduction, Types of Factoring, Theoretical Framework, Factoring Cost, Advantages and Disadvantages of Factoring, Factoring in India, Factoring v/s Forfaiting, Working of Forfaiting, Benefits and Drawbacks of Forfaiting, Practical Problems.</li> </ul>	
	c) Bill Discounting:	
	<ul> <li>Introduction, Framework, Bill Market Schemes, Factoring V/s Bill Discounting in Receivable Management.</li> </ul>	
2	Issue Management and Securitization	15
	a) Issue Management and Intermediaries:	
	<ul> <li>Introduction, Merchant Bankers/ Lead Managers, Underwriters,</li> <li>Bankers to an Issue, Brokers to an Issue</li> </ul>	
	b) Stock Broking:	
	<ul> <li>Introduction,StockBrokers,SubBrokers,ForeignBrokers,Trading andClearing/Self Clearing Members, Stock Trading (Cash and</li> </ul>	



	Normal) Derivative Trading	
	c) Securitization:	
	Definition, Securitization v/s Factoring, Features of Securitization,     Pass ThroughCertificates,SecuritizationMechanism,SpecialPurposeV ehicle,SecuritisableAssets,BenefitsofSecuritization,NewGuidelinesonSecuritization	
3	Financial Services and its Mechanism	15
	<ul> <li>a) Lease and Hire-Purchase:</li> <li>Meaning, Types of Lease - Finance Lease, Operating Lease, Advantages and Disadvantages of Leasing, Leasing in India, Legal Aspects of Leasing.</li> <li>Definition of Hire Purchase, Hire Purchase and Installment Sale Characteristics, Hire Purchase and Leasing, Advantages of Hire Purchase, Problems of Hire Purchase.</li> <li>b) Housing Finance:</li> </ul>	
	<ul> <li>Introduction, Housing Finance Industry, Housing Finance Policy Aspect, Sources of Funds, Market of Housing Finance, Housing Finance in India- Major Issues, Housing Finance in India Growth Factors, Housing Finance Institutions in India, National Housing Bank(NHB), Guidelines for asset Liability Management System in HFC, Fair Trade Practice Code for HFC's, Housing Finance Agencies.</li> <li>C) Venture Capital:         <ul> <li>Introduction, Features of Venture Capital, Types of Venture Capital Financing Stages, Disinvestment mechanisms, Venture Capital Investment process, Indian Scenario.</li> </ul> </li> </ul>	
4.	Consumer Finance and Credit Rating	15
	<ul> <li>Consumer Finance:         Introduction, Sources, Types of Products, Consumer Finance Practice in India, Mechanics of Consumer Finance, Terms, Pricing, Marketing and Insurance of Consumer Finance, Consumer Credit Scoring, Case for and against Consumer Finance.     </li> <li>Plastic Money:</li> </ul>	
	Growth of Plastic Money Services in India, Types of Plastic Cards-Credit card-Debit Card- Smart card- Add-on Cards, Performance of Credit Cards and Debit Cards, Benefits of Credit Cards, Dangers of Debit Cards, Prevention of Frauds and Misuse, Consumer Protection. Indian Scenario. Smart Cards-Features, Types, Security Features and Financial Applications.  • Credit Rating:  Meaning, Origin, Features, Advantages of Rating, Regulatory Framework, Credit Rating Agencies, Credit Rating Process, Credit Rating Symbols. Credit Rating Agencies in India, Limitations of Rating.	



- Financial Market and Services, E, Gordon and K. Natrajan, Himalaya Publishing House
- Dr.S.Gurusamy, Financial Services, Vijay Nicole Imprints.
- IM Pandey, Financial Management, Vikas Publishing House Ltd.

#### **Evaluation Pattern**

# I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)

• Two Online MCQ Tests of 20 marks each.

# II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

**Question Paper Pattern for Semester End Examination (SEE)** 

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

Question No	Particular	Marks
Q-1	Attempt the following:	
	a. Full Length Question (8 marks)	15Marks
	b. Full Length Question (7 marks)	
	Or	
	c. Full Length Question (8 marks)	
	d. Full Length Question (7 marks)	
Q-2	Attempt the following:	
	a. Full Length Question (8 marks)	15Marks
	b. Full Length Question (7 marks)	
	Or	
	c. Full Length Question (8 marks)	
	d. Full Length Question (7 marks)	
Q-3	Attempt the following:	15Marks
	a. Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	Or	
	a. Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
Q-4	Attempt the following:	15Marks
	a.Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	or	
	c. Short Note to be asked three	
	1.	
	2.	
	3.	
	4.	
	5.	



**Semester: II** 

Ability Enhancement Courses (AEC): Business Communication -II Course Code: TCC.UAFII04



<b>B.Com.</b> (Accounting & Finance)		Semester – II	
Course Name: Busin	ess Communication-II	II Course Code: TCC.UAFII04	
Periods per week (1	Period is 48 minutes)	04	
Credits		03	
		Hours	Marks
	Semester End	2 hours	60
<b>Evaluation System</b>	Examination		
	Continuous		40
	Evaluation		

Module. No	Details	No. of Lectures
1	Presentation Skills	15
	<ul> <li>Presentations: (to be tested in tutorials only) 4 Principles of Effective Presentation</li> <li>Effective use of OHP</li> <li>Effective use of Transparencies</li> <li>How to make a Power-Point Presentation</li> </ul>	
2	Group Communication	15
	<ul> <li>Interviews: Group Discussion Preparing for an Interview,         Types of Interviews –Selection, Appraisal, Grievance, Exit         Meetings: Need and Importance of Meetings, Conduct of         Meeting and Group Dynamics Role of the Chairperson, Role         of the Participants, Drafting of Notice, Agenda and         Resolutions.</li> <li>Conference: Meaning and Importance of Conference         Organizing a Conference Modern Methods: Video and Tele –         Conferencing.</li> <li>Public Relations: Meaning, Functions of PR Department,         External and Internal Measures of PR.</li> </ul>	
3	<b>Business Correspondence</b>	15
	<ul> <li>Trade Letters: Order, Credit and Status Enquiry, Collection (just a brief introduction to be given) Only following to be taught in detail: - Letters of Inquiry, Letters of Complaints, Claims, Adjustments Sales Letters, promotional leaflets and fliers Consumer Grievance Letters, Letters under Right to</li> </ul>	



	Information (RTI) Act [Teachers must provide the learners	
	with theoretical constructs wherever necessary in order to	
	create awareness. However, learners should not be tested on	
	the theory.]	
4.	Language and Writing Skills	15
4.	Language and Writing Skills  Reports: Parts, Types, Feasibility Reports, Investigative Reports	15
4.		15

- Ecouse Barry, (1999), Competitive Communication: A Rhetoric for Modern Business, OUP.
- Fisher Dalmar, (1999), Communication in Organisation, Jaico Pub House, Mumbai, Delhi.
- Frailley, L.E. (1982) Handbook of Business Letters, Revised Edn. Prentice Hall Inc.
- French, Astrid (1993) Interpersonal Skills. Sterling Publishers, New delhi.
- Garlside, L.E. (1980) Modern Business Correspondence, McDonald and Evans Ltd. Plymouth.
- Ghanekar, A(1996) Communication Skills for Effective Management. Everest Publishing House, Pune.
- Graves, Harold F. (1965) Report Writing, Prentice Hall, New Jersey.
- Gupta, Anand Das (2010) Ethics, Business and Society: Managing Responsibly Response Books 32.Gupta, Dipankar (2006) Ethics Incorporated: Top Priority and Bottom Line Response Books
- Krevolin, Nathan (1983) Communication Systems and Procedures for Modern Office, Prentice Hall, NewJersey.
- Lesikar, Raymond V and Petit, John D.(1994) Business Communication: Theory and Application, Richard D.Irwin Inc. Ilinois.

## **Evaluation Pattern**

## I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)

Two Online MCQ Tests of 20 marks each.



# II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

# **Question Paper Pattern for Semester End Examination (SEE)**

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

Questio		Marks
n	Particular	
No		
Q-1	Objective Questions	
	C) Sub Questions to be asked 10 and to be answered any 08	08 Marks
	D) Sub Questions to be asked 10 and to be answered any 07	07 Marks
	(True or False / Match the columns)	
Q-2	A) Full Length Question	07 Marks
	B) Full Length Question	08 Marks
	OR	
Q-2	Short Notes	
	To be asked 05	15 Marks
	To be answered 03	
Q-3	A) Draft a Job application letter along with C.V	10Marks
	OR	
	B) Draft a Statement of Purpose	10 Marks
	Write a Paragraph on any 1 of the following topics in (200	
	Words)	
Q-3	C)Topic	05 Marks
	OR	
0.4	D)Topic  (5 Marks Factor)	10 M - 1
Q-4	C) Draft the following letters (5 Marks Each)	10 Marks
	<ul><li>c) Letter of Acceptance of Job Offer</li><li>d) Letter of Resignation</li></ul>	
	D) Case Study	05 Marks
	OR	05 Warks
Q4.		07 Marks
ζ.,	A) Full Length Question	08 Marks
	B) Full Length Question	30 1.141110



Semester: II

**Skill Enhancement Courses: Foundation Course - II** 

**Course Code: TCC.UAFI05** 



B.Com. (Accounting & Finance)		Semester – II		
Course Name: Found	Course Name: Foundation Course- II		Course Code: TCC.UAFI05	
Periods per week (1	Period is 48 minutes)	Period is 48 minutes) 3		
Credits		2		
		Hours	Marks	
	Semester End	2	60	
<b>Evaluation System</b>	Examination			
	Continuous		40	
	Evaluation			

Module. No	Details	No. of Lectures
1	Globalisation and Indian Society	
	Understanding the concepts of liberalization, privatization and globalization; Growth of information technology and communication and its impact manifested in everyday life; Impact of globalization on industry: changes in employment and increasing migration; Changes in agrarian sector due to globalization; rise in corporate farming and increase in farmers' suicides.	
2	Human Rights	10
	Concept of Human Rights; origin and evolution of the concept; The Universal Declaration of Human Rights; Human Rights constituents with special reference to Fundamental Rights stated in the Constitution	
3	Ecology	10
	Importance of Environment Studies in the current developmental context; Understanding concepts of Environment, Ecology and their interconnectedness; Environment as natural capital and connection to quality of human life; Environmental Degradation- causes and impact on human life; Sustainable development- concept and components; poverty and environment on the theory.]	
4.	<b>Understanding Stress and Conflict</b>	10
	Causes of stress and conflict in individuals and society; Agents of socialization and the role played by them in developing the individual; Significance of values, ethics and prejudices in developing the individual; Stereotyping and prejudice as significant factors in	



	causing conflicts in society. Aggression and violence as the public	
	expression of conflict	
5.	Managing Stress and Conflict in Contemporary Society	08
	Types of conflicts and use of coping mechanisms for managing	
	individual stress; Maslow's theory of self-actualisation; Different	
	methods of responding to conflicts in society; Conflict-resolution and	
	efforts towards building peace and harmony in society	

- A decade of economic reforms in India (The past, the present, the future)-Edited by Raj Kapila and Uma Kapila, Academic Foundation (2002)
- Impact of the policies of WTO on Indian agriculture S. Nehru, Serial Pub. (2012)
- Privatisation of public enterprises Emerging dimensions Edited by G.S. Batra, Narinder Kaur, Anmol Pub. (1995)
- Globalisation and development of backward areas Edited by G. Satyanarayana New Century Pub.(2007)
- Universal Human Rights: In theory and practice, Jack Donnelly, (2014)
- Environmental Studies Dr. Vijay Kumar Tiwari, Himalayan Pub. (2010)
- Ecology and environment Benu Singh, Vista International Pub. (2006)
- Stress blasters Brian Chchester, Perry Garfinkel and others, Rodale Press (1997)

## **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.



# II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24) Question Paper Pattern for Semester End Examination (SEE)

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

Question	Particular	Marks
No		
Q-1	A. Fill in the blanks: (From All Modules)	05 Marks
	B. State the following statements are True or False: (From All Modules)	05 Marks
Q-2	Attempt any ONE of the following: (From Module I)	
	A.	10 Marks
	В.	
Q-3	Attempt any ONE of the following: (From Module II)	10 Marks
	A.	
	B.	
Q-4	Attempt any ONE of the following: (From Module III)	10 Marks
	A.	
	B.	
Q-5	Attempt any ONE of the following: (From Module IV)	10 Marks
	A.	
	В.	
Q-6	Attempt any ONE of the following: (From Module V)	10 Marks
	A.	
	В.	



**Semester: II** 

Elective Courses (EC): Business Law–Business Regulatory Framework-I Course Code: TCC.UAFII06



B.Com. (Accounting	& Finance)	Semester – II	
Course Name: Business Law–Business		Course Code: TCC.UAFII06	
Regulatory Framework-I			
Periods per week (1 Period is 48 minutes)		04	
Credits		03	
		Hours	Marks
Evaluation System	Semester End Examination	2 hours	60
	Continuous Evaluation		40

Module.	Details	No. of
No		Lectures
1	Law of Contract 1872	15
	(a) Nature of Contract	
	(b) Classification of Contracts	
	(c) Offer and Acceptance	
	(d) Capacity of Parties to Contract	
	(e) Free Consents	
	(f) Consideration	
	(g) Legality of Object	
	(h) Agreement Declared Void	
	(i) Performance of Contract	
	(j) Discharge of Contract	
	(k) Remedies for Breach of Contract	
	(l) Indemnity	
	(m) Guarantee	
	(n) Bailment and Pledge	
2	(o) Agency	15
4	Sale of Goods Act 1930	15
	(a) Formation of Contract of Sale	
	(b) Goods and their Classifications	
	(c) Price, Conditions and Warranties	
	(d) Transfer of Properties in Goods	
	(e) Performance of Contract of Sales	
	(f) Unpaid Seller and his Rights	
	(g) Sale by Auction	
	(h) Hire Purchase Agreement	



Module. No	Details	No. of Lectures
3	NegotiableInstrumentAct1881	15
	(a) Definition of Negotiable Instruments	
	(b) Features of Negotiable Instruments	
	(c) Promissory Note	
	(d) Bill of Exchange and Cheque	
	(e) Holder and Holder in due Course	
	(f) Crossing of a Cheque	
	(g) Types of Crossing	
	Dishonour and Discharge of Negotiable Instruments	
4.	ConsumerProtectionAct1986	15
	(a) Salient Features	
	(b) Definition of Consumers	
	(c) Deficiency in Service	
	(d) Defects in Goods	

- The Principles of Mercantile Law by Avtar Singh, Eastern Book Company, Lucknow.
- Business Law by M.C. Kuchal, Vikas Publishing House, New Delhi.
- Business Law by N.D. Kapoor, Sultan Chand and Sons, New Delhi.
- Business Law by P.R. Chandha, Galotia, Dew DelhiFinancial Accounting by M. Mukherjee and M. Hanif, Tata McGraw Hill Education Pvt. Ltd., New Delhi..

#### **Evaluation Pattern**

## I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)

• Two Online MCQ Tests of 20 marks each.



# II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

# **Question Paper Pattern for Semester End Examination (SEE)**

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

Question	Particular	Marks
No		
Q-1	Attempt any one of the following:  a. Full Length Question (8 marks)  b. Full Length Question (7 marks)  Or  c. Full Length Question (8 marks)  d. Full Length Question (7 marks)	15 Marks
Q-2	Attempt any one of the following:  a. Full Length Question (8 marks)  b. Full Length Question (7 marks)  Or  c. Full Length Question (8 marks)  d. Full Length Question (7 marks)	15 Marks
Q-3	Attempt any one of the following:  a. Full Length Question (8 marks)  b. Full Length Question (7 marks)  Or  c. Full Length Question (8 marks)  d. Full Length Question (7 marks)	15 Marks
Q-4	Attempt any three of the following: a. b. c. d. e.	15 Marks



**Semester: II** 

Core Course: Commerce-Business Mathematics Course Code: TCC.UAFII07



B.Com. (Accounting	& Finance)	Semester – II	
Course Name: Busin	ess Mathematics	Course Code: TCC.UAFII07	
Periods per week (1 Period is 48 minutes)		04	
Credits		03	
		Hours	Marks
<b>Evaluation System</b>	Semester End Examination	2 hours	60
	Continuous		40
	Evaluation		

Module.	Details	No. of
No		Lectures
1	Ratio, Proportion and Percentage	15
	Ratio- Definition, Continued ratio, Inverse Ratio,	
	<ul> <li>Proportion - Continued proportion, Direct proportion,</li> </ul>	
	Inverse proportion,	
	Variation - Inverse variation, Joint variation	
	Percentage- Meaning and computation of percentage.	
2	Profit and Loss	15
	Terms and formulae, Trade discount, Cash discount, problems	
	involving cost price, selling price, trade discount, cash discount.	
	Introduction to Commission and brokerage – problems on	
	commission and brokerage	
3	Interest and Annuity	15
	Simple interest, compound interest, Equated monthly	
	instalments, reducing balance and flat rate of interest.	
	Annuity immediate- present value and future value Stated	
	annual rate and effective annual rate.	
4.	Shares and Mutual Fund	15
	Shares- Concept, face value, market value, dividend, Equity	
	shares, preference shares, bonus shares,	
	Mutual Fund- Simple problems on calculation of net income	
	after considering entry load, exit load, dividend, change in	



net asset value.	
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- Applied Calculus: By Stephen Waner and Steven Constensble, Brooks/Cole Thomson Learning, second edition, Chapter 1 to 5.
- Business Mathematics By D. C. Sancheti and V. K. Kapoor, Sultan Chand & Sons, 2006, Chapter 1, 5, 7, 9 & 10.
- Mathematics for Business Economics: By J. D. Gupta, P. K. Gupta and Man Mohan, Tata Mc- Graw Hill Publishing Co. Ltd., 1987, Chapters 9 to 11 & 16.
- Mathematical Statistics by J.K. Goyal and J.N. Sharma, Krishna Prakashan Ltd., Meerut.

#### **Evaluation Pattern**

- I. Continuous Evaluation (CE): 40 marks (Minimum passing marks 16)
  - Two Online MCQ Tests of 20 marks each.
- II. Semester End Examination (SEE): 40 marks. (Minimum passing marks 24)

**Question Paper Pattern for Semester End Examination (SEE)** 

Maximum Marks: 60 Minimum Marks to Pass: 24 Duration: 2 hours

Question	Particular	Marks
No		
Q-1	Attempt any one of the following:	
	a. Practical Question	15Marks
	b. Practical Question	
Q-2	Attempt any one of the following:	
	a. Practical Question	15Marks
	b. Practical Question	
Q-3	Attempt any one of the following:	15Marks
	a. Practical Question	
	b. Practical Question	
Q-4	Attempt the following:	15Marks
	a.Full Length Question (8 marks)	
	b. Full Length Question (7 marks)	
	or	
	c. Short Note to be asked three	
	1.	
	2.	
	3.	
	4.	



5.	

Practical question of 15 marks may be divided into two sub questions of 7/8 and 10/5 Marks. If the topic demands, instead of practical questions, appropriate theory question may be asked.